

# G.B.S.E.T

™

G.B.S.E.T™ ( GETCA Business Services Enhancement Technology )™

**Toward The full Automation of B2B !**

## G.B.S.E.T – G™

( GETCA Business Services Enhancement Technology for Google™ ) \*

All Google™ Modified Diagrams shown in this project will be used Only as a G.B.S.E.T- G™ capability and features Demonstration tool, bending final approval by the Google™ Inc legal department.

GETCA / GETJo Inc to the best of its knowledge is following carefully all laws and regulations stated by Google™ Inc in regard the use of its searching services, and logos.

\* **Temporary Name** : we are using Google™ Search Engine services for Demonstrative and Comparison purposes only, we will use the name G.B.S.E.T - G™ **temporarily** to explain Tech Issues, web services, functions and features of G.B.S.E.T™ project.

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Gharbeyah Establishment for Technology Feb 2006

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- Introduction ( 1 – 9 )
- The Business theory ( 10 – 25 )
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## GETCA Inc Strategic Steering Committee (GSSC):

We are very honored at GETCA Inc to have the following **Distinguished AI related Authorities, Supervising** our projects (**Next Stage**) launching. Their Very Impressive academically oriented background in Intelligent systems related fields such as: **Smart Web Agents**, the **Semantically Powered / Enhanced Search Engines**, **Autonomous Web Knowledge Utilizing methods**, and the Innovative **Web Based Chatbots - Interactive Platforms** will Eventually (Guarantee) our project superiority in the search engines market.

- **Dr. Abu Shawar Bayan**
- **Dr. Aldiab Motasem**
- **Dr. Ghnemat Rawan**
- **Dr. Jaber Tareq**

And the kind support of **Professor Dr. Khaled El-Zayyat**

For more info please check: <http://qaset-qbset.com/EXPERTS.html>

## Important note

- We used Google™ online services to “Conclude” the (Beta Stage) of our Project and to **Demonstrate** its advanced capabilities, G.B.S.E.T™ final realization as a C # / Desktop application and webbase ( Java ) Version was used Only to **Illustrate** Major Functions, Features and Operations.
- We put forward our G.B.S.E.T™ Project as a ( Replacement ) to Currently Available **Standard** B2B Search Engines, with their limited “**Yellow Pages**“ capabilities and lack of autonomous business conducting services.
- Project speed, search results quality and some of its Main functions was “**Downscaled**” due to ( Present ) Insufficient Hardware Storage Capabilities & the imposed Google™ (our current source of web pages) ranking formulas, this eventually limited our system full system expansion.\*
- 130+ PPT slides where produced as a general guidelines of our G.B.S.E.T™ main Features - Technologies, please take into consideration that it only **Covered part of its potentials**. For more details contact us at: [www.gaset-gbset.com](http://www.gaset-gbset.com)
- We are certain that the uploading of our projects on more suitable web servers ( after securing financing for the project final stage ) should take care of this problem.

### Business Search Activities

Buy Sell E-Procurement **Services** Business Info. Company Info Wholeseller



Related and Technical words are ready, please click to add any word



Product :

Specifications :

Type or Model :

Technical Spec. :

Range :  To  Any

Country :

Quantity :  Pieces

Unit Price Range :  To  USD

Total Price Range :  To  USD

Click to add the word to the query

Technical Words

- tv crt screen cleaners
- wash
- discharge
- equip
- made
- contract
- purging

Web Related

- 21
- inch
- product
- lcd
- tv
- 21t22kx
- quot
- specs

Related Categories (click to replace)

- tv crt screen cleaners
- network tv cable equipment test
- television insulators
- television relays

Google Directory

- Top/Arts/Movies/Titles/2/21/
- Blue\_Bicycle\_TheB/Titles/Movies/Arts/Top/
- Top/Arts/Movies/Titles/P/Planet\_Of\_The\_Apes\_Series
- Top/Arts/Movies/Titles/A/Ange

### Services and Businessman Tools

GASET-G/Power	GASET-G/Topic	Locations Information	Business Services Information	Translator	Currency Convertor
Organizer	News	Chat Messengers	Business Codes Information	Stocks	Calculator-Convertors

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Related and Technical words are ready, please click to add word



**Result Number:1**  
**Title :sell snowmobile**

**Offer Details:**  
detailed selling lead description  
features:  
1) single charge: 40 minutes  
2) type of motor: dc series motor  
3) diving degree: 20km  
4) motor power: 250w

**Contact Informations:**  
company name:wuxi angell autocycle co., ltd.  
contact person:aimee, cindy  
address:18 yufeng road, new shuofang industrial park, wuxi city, jiangsu province. china

[http://angell.en.alibaba.com/offerdetail/52735391/sell\\_snowmobile.html](http://angell.en.alibaba.com/offerdetail/52735391/sell_snowmobile.html)

**Result Number:2**  
**Title :sell snowmobile**

**Offer Details:**  
detailed selling lead description  
features:  
1) single charge: 40 minutes  
2) type of motor: dc series motor  
3) diving degree: 20km  
4) motor power: 250w

**Contact Informations:**  
company name:wuxi angell autocycle co., ltd.  
contact person:aimee, cindy  
address:18 yufeng road, new shuofang industrial park, wuxi city, jiangsu province. china

[http://angell.en.alibaba.com/offerdetail/52735391/sell\\_snowmobile.html](http://angell.en.alibaba.com/offerdetail/52735391/sell_snowmobile.html)

**Result Number:3**  
**Title :sell snowmobile**

Previous

Next

➤ **What is G.B.S.E.T ?**

A B2B search engine which autonomously employ an interactive “AI inspired” **Multitasks** handling capabilities, utilizing Dynamic - Advanced (Financial Forecasting) functions and potential partners matchmaking ( currently semi-autonomous )

➤ **What its advantage over standard B2B search engines ?**

It minimize Import / Export (both Products & Services ) online and offline tasks handling processes by more than **85%**, it use its dynamic/interactive databases to establish contacts with a variety of candidate business partners, who match the user main financial criteria's. It will expand traditional manual efforts ( phone calls, travel, etc ) currently applied by the business community, with a inclusive e-simulation of standard **person to person** follow-up.

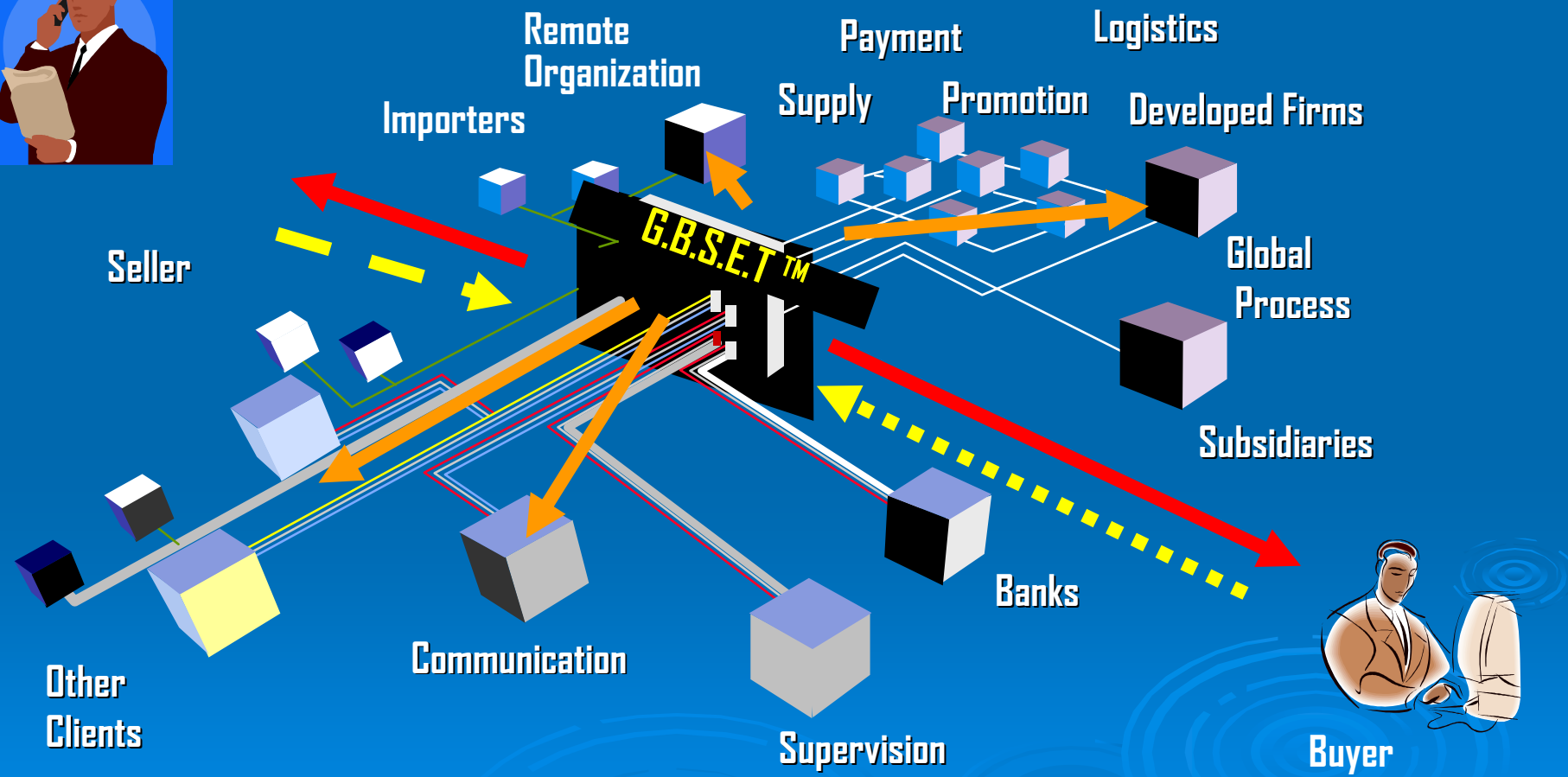
This will be Achieved by (**Intelligently**) Suggest to the user Financial, Technical and other related data to the Original query, and then the system will Request, Analyze, Verify and semi approve matching offers ... Semi automated ( Autonomously in the early future )

➤ **Is it difficult to use, does it need web based training ?**

The final version (presently semi automated) will be fully operational by December 2012 and it will be built to fulfill **day to day** online B2B tasks with **ease**, generating solid leads, and executing professional B2B matchmaking strategy.



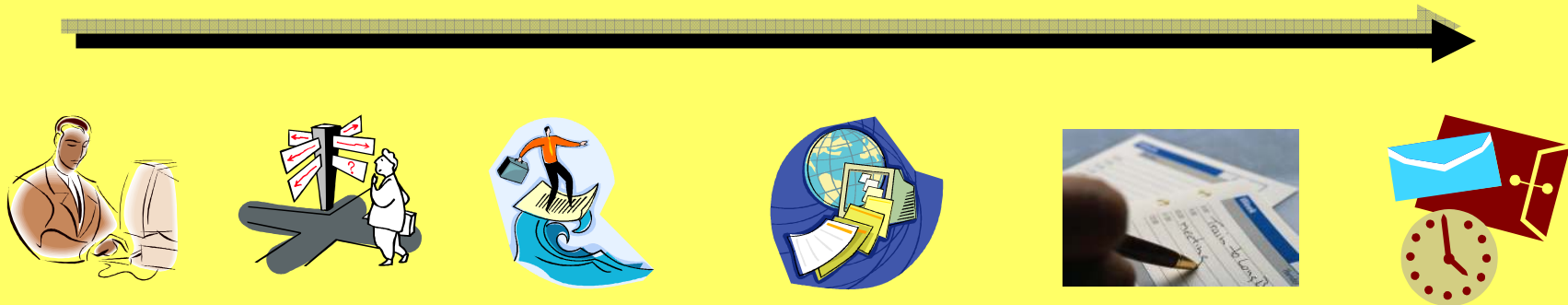
By Dec 2012, **G.B.S.E.T** will have the capability to *intelligently* analyze, compare, modify and interrelate with data gathered from major international firms.



# Comparison between standard B2B search engines and **G.B.S.E.T!**

“ Your way ... or the G.B.S.E.T way, after all its your Time and Money! ”

**The traditional way : a time wasting, and none competitive process.**

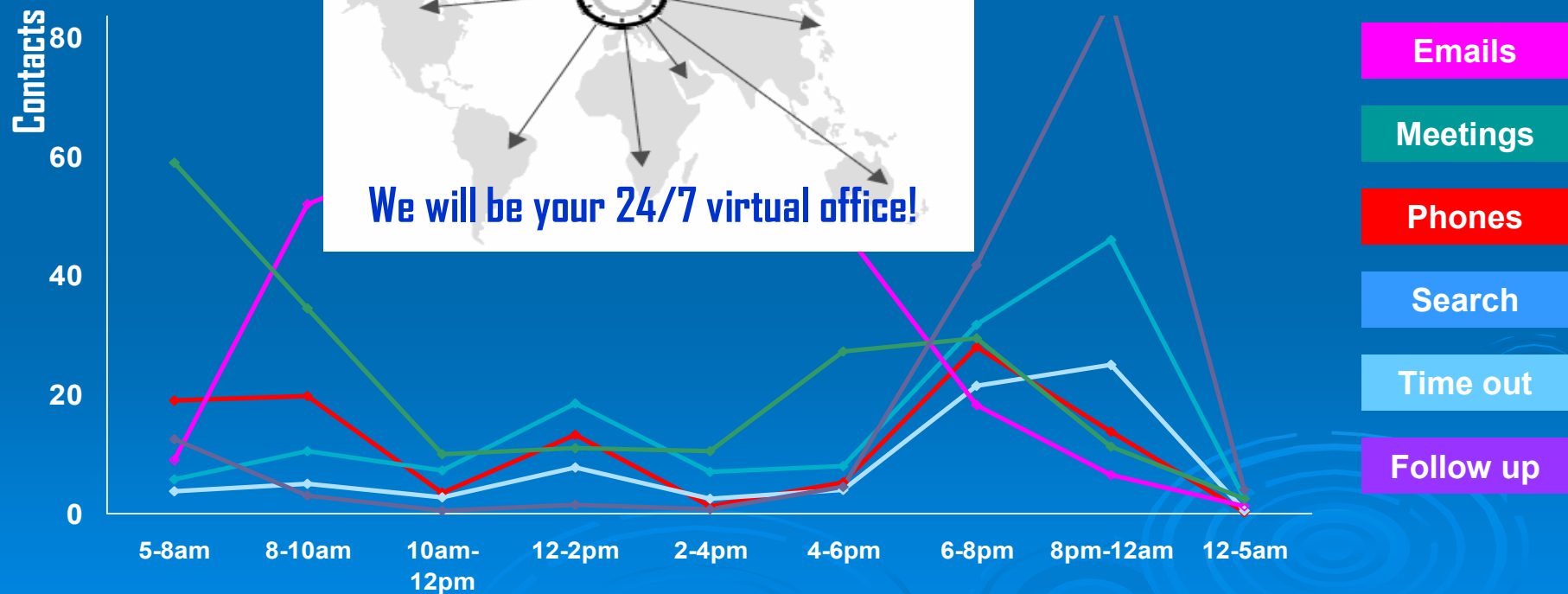


In G.B.S.E.T we will generate / establish initial – contacts with potential clients and start an ongoing skillful - semi automated follow up process , taking in consideration variety of financial and industrial factors.



The internet is the best way to reach decision makers at work, yet their beak time will varies from one country to another, staying awake or hiring **24/7** staff will not be practical ...!

**G.B.S.E.T** will help (at least for the primary negotiation) by convincing your clients ( which we located and screened for you ) that they are dealing with **Skilled** representative of your firm, its **"AI powered"** and informed dialogue system will superb any standard Chabot.



# Value Proposition

## For buyers:

- Lower prices on goods procured.
- Lower transaction costs / Fewer errors
- Lower procurement cycle time.
- Reduced inventory.
- Improved client identification
- Implement new strategic sourcing.

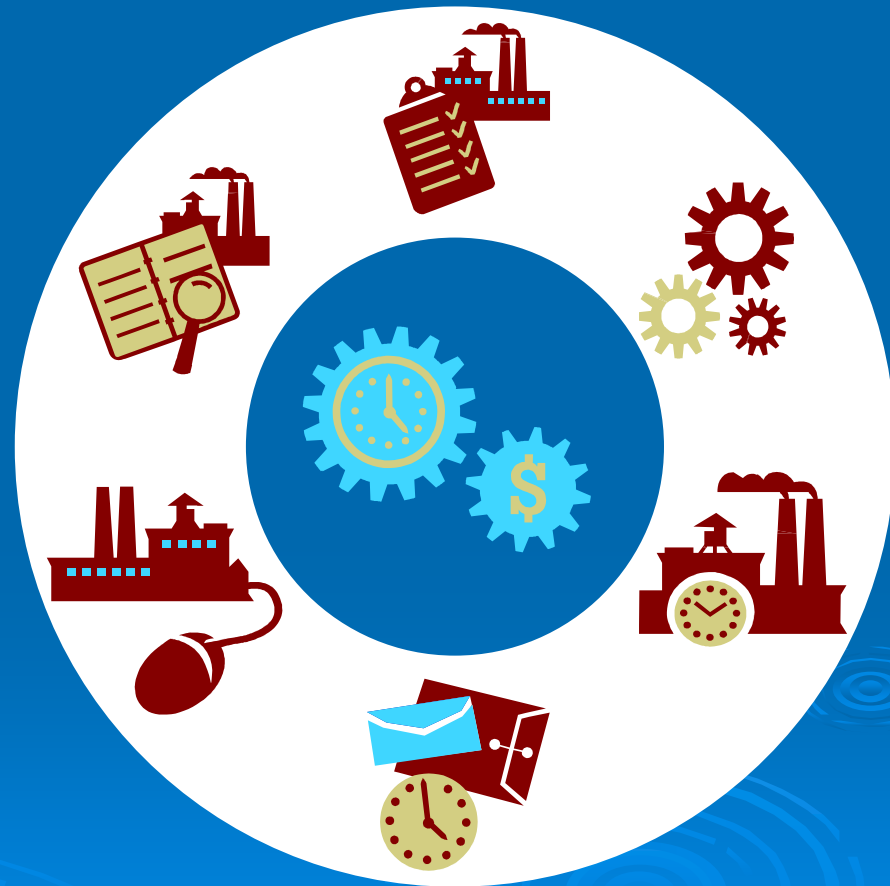
## For sellers:

- Lower transaction costs / Less errors (automated order entry, invoicing, receivables).
- Fewer returns / lower inventory.
- Faster payment clearing.
- Internet is a new sales channel, with potentially new buyers.



## Prospects of the Future

- Hubs must provide something of worth to both buyers and suppliers.
- Reliable automation of business tasks, will take over in the next 10 years.
- Domain knowledge and business relationships are vital for vertical marketplaces.
- Get in first: anticipate competition using first-mover advantage.
- Get big fast: boost returns to scale with network size.
- knowledge platform must be robust, scalable, secure, and dependable.



## G.B.S.E.T Advantages : Interactivity + Intelligence = The future B2B Platform

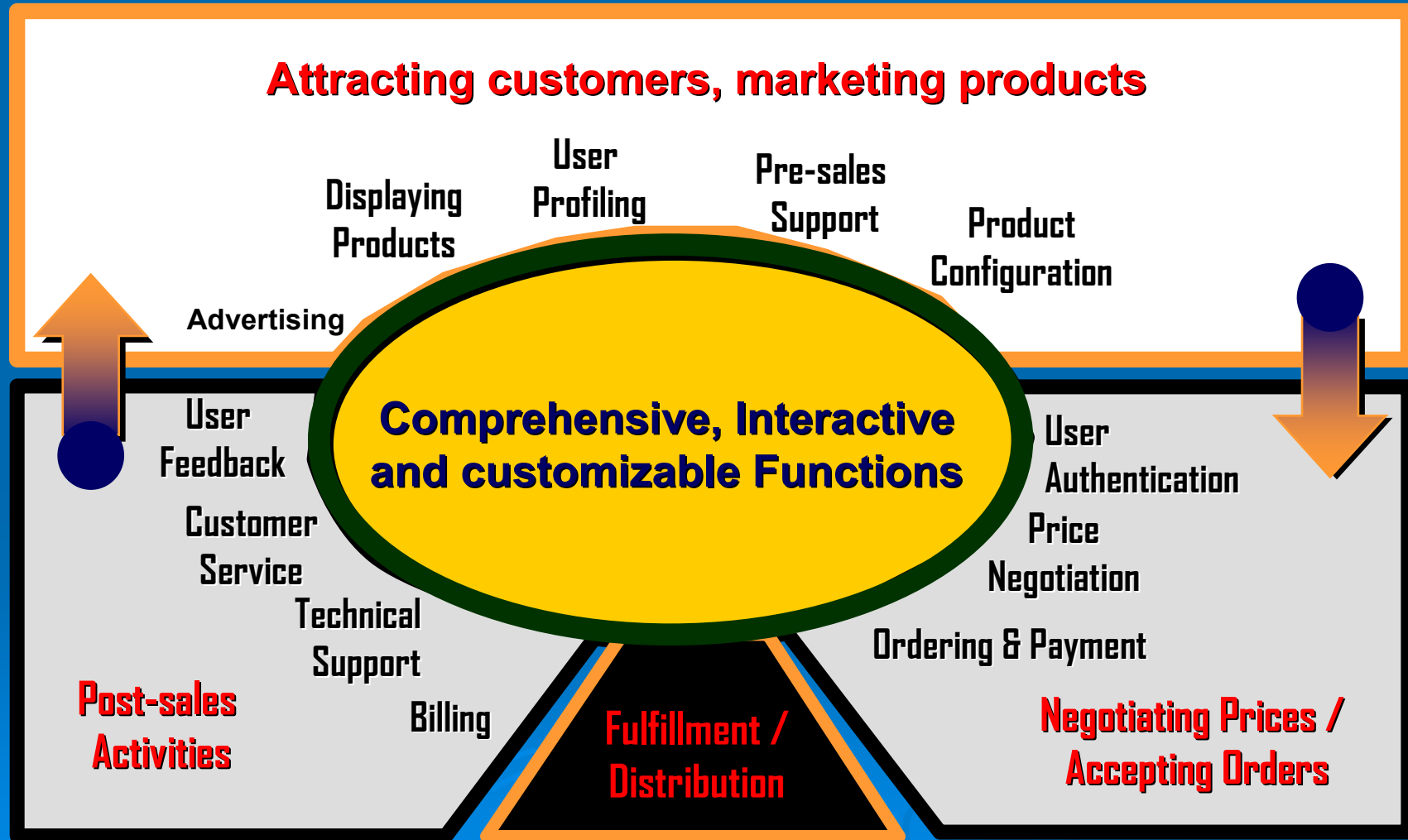


- Single point of automated business integration for buyer and supplier.
- Real-time visibility in supply chain.
- Shared B2B content mapped from multiple formats and sources.
- Open applications and standards benefits both buyers and sellers.
- Autonomous B2B process support.
- Single “plug-in” for new services.
- Neutral: trusted by buyers and sellers.

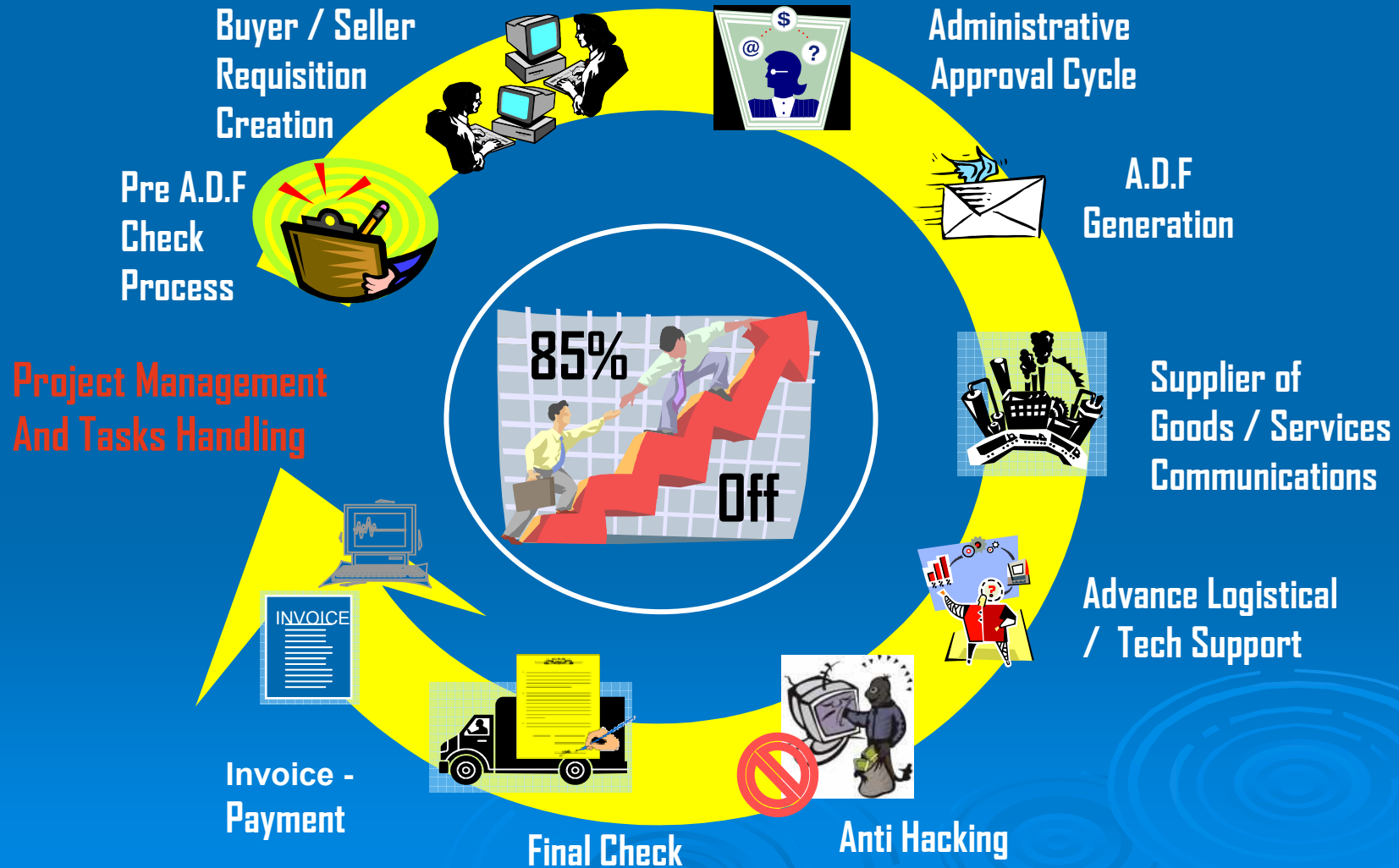
## Integrated B2B Administrative Tasks - I

Order Processing System	Purpose
Order entry	Captures the basic data needed to process a customer order
Sales configuration	Ensures that the products and services ordered are sufficient to accomplish the customer's objectives and will work well together
Shipment planning	Determines which open orders will be filled and from which location they will be shipped
Shipment execution	Coordinates the outflow of all products from the organization, with the objective of delivering quality products on time to customers
Inventory control (finished product)	Updates computerized inventory records to reflect the exact quantity on hand of each stock-keeping unit
Invoicing and billing	Generates customer invoices based on records received from the shipment execution transaction processing system
Customer resource management	Monitors and tracks each customer contact with the company
Routing and scheduling	Determines the best way to get products from one location to another

## Integrated B2B Administrative Tasks - 2



# Integrated B2B Administrative Tasks - 3



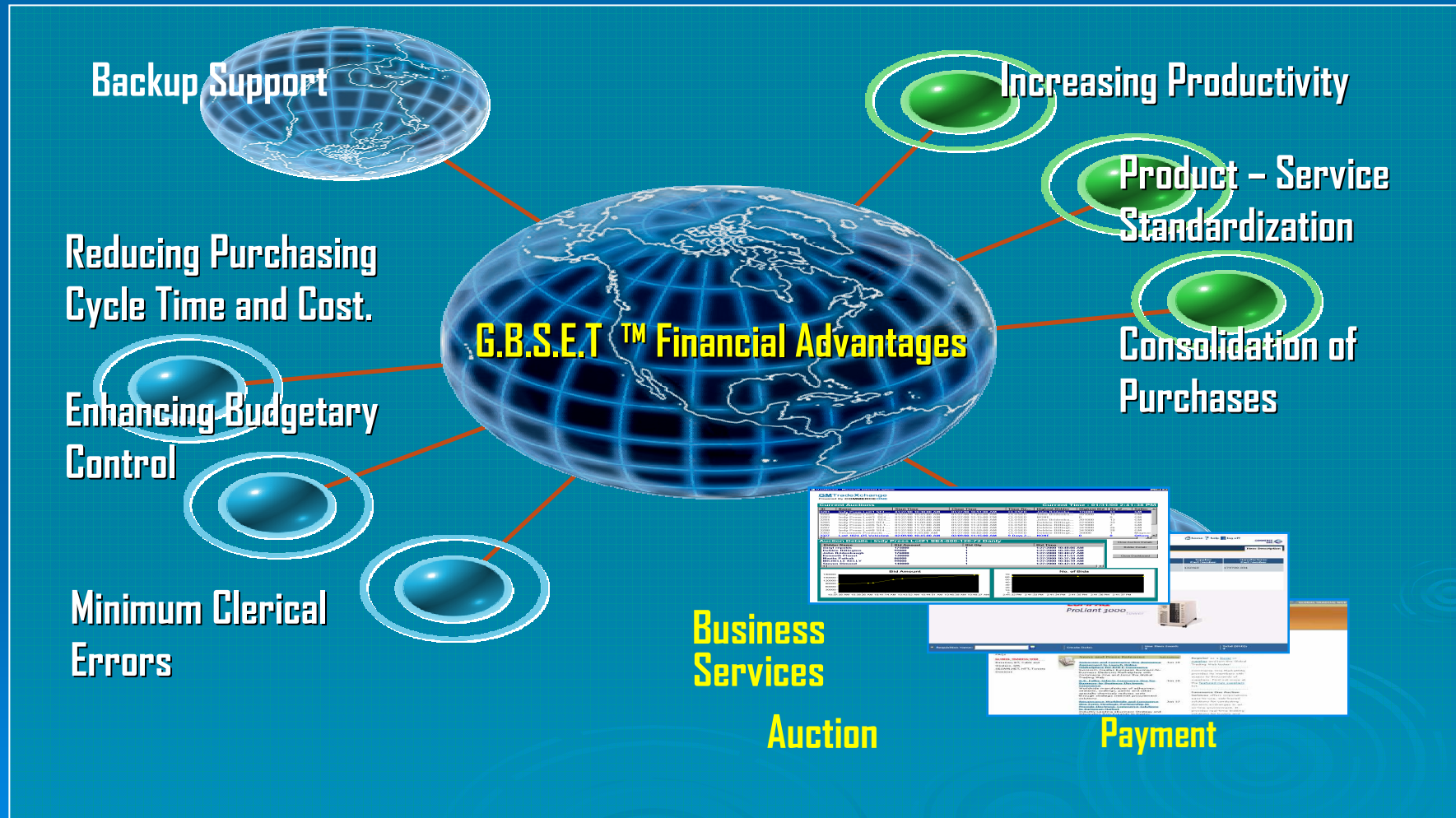
## Integrated B2B Administrative Tasks - 4

### Value-added services :

- Track order status
- Check stock availability
- Promotions
- Customized prices
- Group accounts and central approval for businesses with multiple branches
- Standing orders automatically activated
- Assurance firms guarantee quality
- Exchanges strike insurance deals
- A paperless TPS environment
- ... etc



# Integrated B2B Administrative Tasks - 5

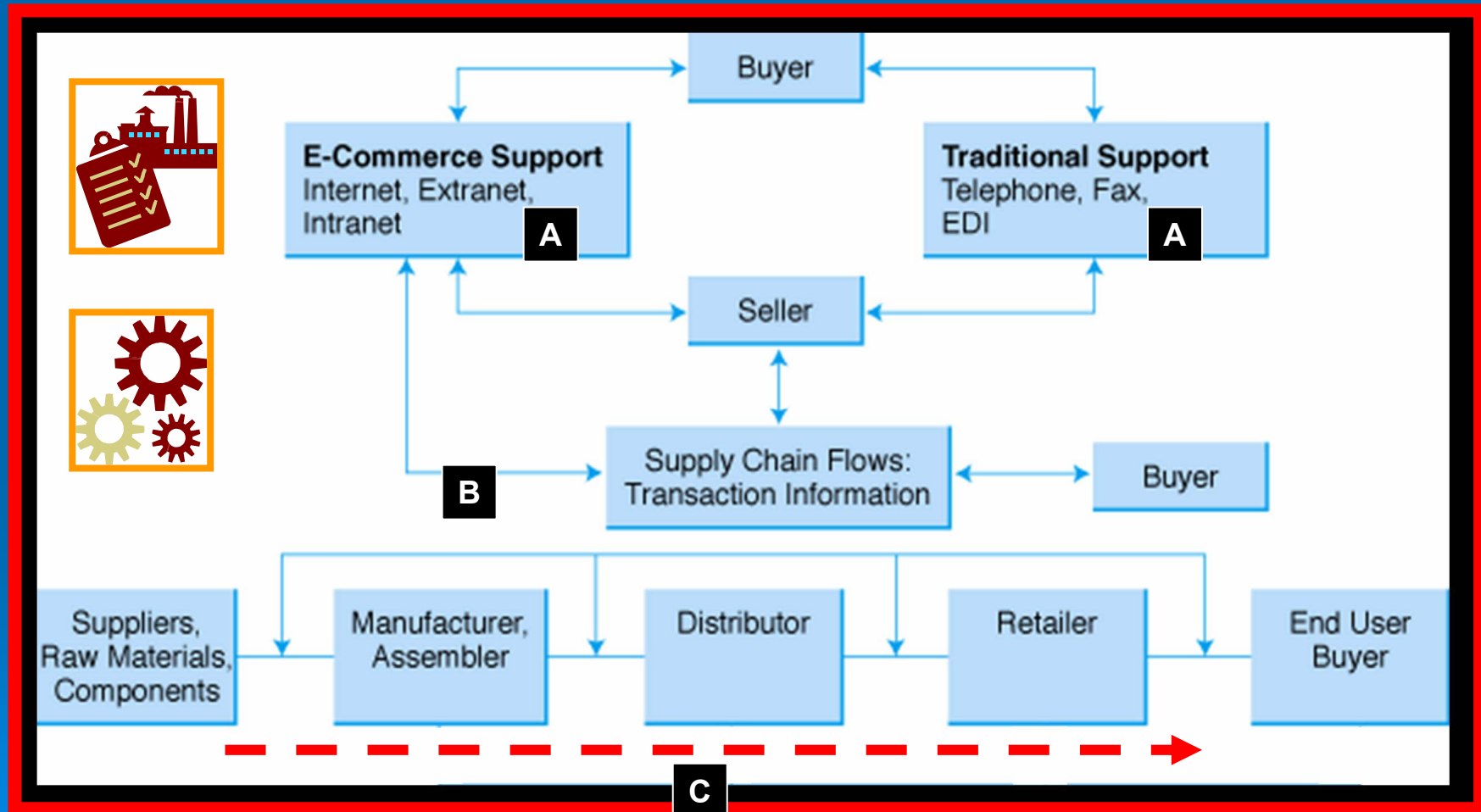


# Integrated B2B Administrative Tasks - 6



# Varieties of Implemented Financial Sequences – 1

## “ B2B Supply chain ”



## Varieties of Implemented Financial Sequences – 2

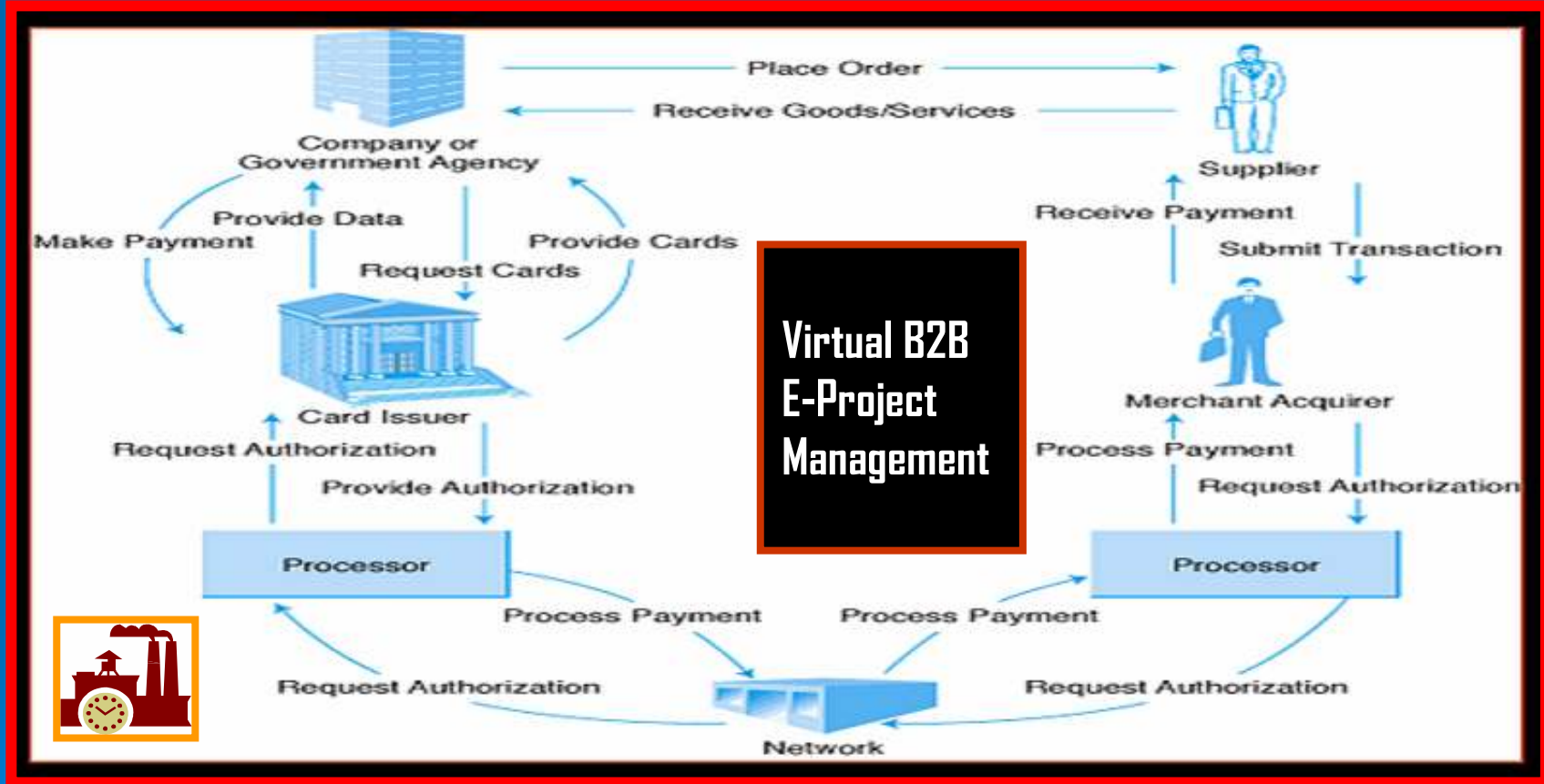
“A User Customizable Purchasing Process Flow”



**Possible Enhancing, Downscaling of G.B.S.E.T A.D.F Functions**

## Varieties of Implemented Financial Sequences – 3

“A User Customizable B2B Financial – Payments Transactions Flow”



Hidden and integrated operations / secure platform.

# Part One

## The Product !

## G.B.S.E.T ... The Strategy and The Approach !

**G.B.S.E.T was built to help the web business community accomplish their Online financial tasks. This was done by building a broad B2B search engine with ( Smart, Interactive, Concurrent and Dynamic ) business conducting tools. Its mainstream goals are:**

- 1. Develop international B2B Collaboration based on Trust, Ease of Use and Flexibility among all trading partners with a personal touch**
- 2. Invoke multiple B2B Exchanges which will include online business services and Financial Research institutes in order to establish a dynamic B2B Web based platform which will depend on our latest technologies which is based on **Autonomous Agents Brokering/ Negotiating Processes****
- 3. This will be achieved by Designing an advance B2B web (Data Extracting, Interpretation, Ranking and Modifying) from multiple dynamic ONLINE sources while using as minimum steps as possible**
- 4. Integrate multilateral frameworks to promote technological neutrality and intelligent multitasking financial operations.**

## Current **challenges** ... and open **problems**.

### ➤ Major problem is trust

- Agent to Agent
- Human to Agent
- Agent to Human

### ➤ What about the trust architecture?

- Trust Components
- Relationships Amongst Components
- Specification of a Trustable Component

### ➤ **Negotiation**

- Better Protocols
- Sophisticated Negotiations
- Risk Assessment

### ➤ **Information Discovery**

- Techniques for information retrieval and filtering
- Growing quantity of information

### ➤ **Ontology**

Specification of conceptualization

### ➤ **Security**

## Disadvantages of Current B2B Business Information Searching Tools and Exchange Models (Products / Services) in comparison with our project

### Search Engines

- [Google.com](#)
- [Yahoo.com](#)
- ...etc

**Limited accuracy**

### Online Business Directories

- [Yahoo.com](#)
- [Dmoz.com](#)
- ...etc

**Limited options**

- Time Consuming
- Unsecured
- High Costs
- Limited options
- No Personal Touch
- No Physical Documents
- Lost of Opportunities
- Immature Designs
- ... etc

### Business Search Engines – Websites

- [Business.com](#)
- [Thomas.com](#)
- ...etc

**Limited capabilities**

### B2B E-Exchanges

- [Alibaba.com](#)
- [Ec21.com](#)
- ...etc

**Unreliable contacts**

## B2B Clients Which G.B.S.E.T Targets:

Customers of the following web sites who are seeking more intelligent automation of the business process, with variety of friendly support services tools.

### B2B Companies

Products - Services

[www.ibm.com](http://www.ibm.com)

[www.gm.com](http://www.gm.com)

[www.toyota.com](http://www.toyota.com)

...etc

### E-marketplaces

Wholesale Trade – B2B

[www.ec21.com](http://www.ec21.com)

[www.alibaba.com](http://www.alibaba.com)

[www.fita.com](http://www.fita.com)

...etc

### E-procurements

Governmental - Private

[www.dgmarket.com](http://www.dgmarket.com)

[www.bidcast.com](http://www.bidcast.com)

[www.tenders.co.uk](http://www.tenders.co.uk)

...etc

# G.B.S.E.T : Main Services

## Important Note:

We will use the name **G.B.S.E.T - G** when we discuss (Summary / Samples of Services and Features of **G.B.S.E.T** Project which is Temporarily based (For Testing Purposes Only) on **Google™** services – platform.

# G.B.S.E.T Main Screens: Query Interface

(Functional Copy " for Testing Purposes Only " - I)

The screenshot displays the G.B.S.E.T Query Interface with the following components:

- Business Search Activities:** A navigation bar with tabs for Buy, Sell, E-Procurement, Services, Business Info., Company Info, and Wholeseller.
- Search Form:** Fields for Product (tv crt screen cleaners), Specifications (LG), Type or Model (21 inche), Technical Spec. (All), Range, Country (All Countries), Quantity (1 Pieces), Unit Price Range, and Total Price Range.
- System Suggestions:** A panel on the right with sections for Technical Words, Web Related, Related Categories, and Google Directory.
- Services and Businessman Tools:** A bottom bar with buttons for GASET-G/Power, GASET-G/Topic, Locations Information, Business Services Information, Translator, Currency Converter, and Calculator-Convertors.

Main Functions

System Suggestions

User Form Query  
Obtaining , Analyzing  
and Enhancing.

Specialized feature  
( Broadcast )

Business Services

# G.B.S.E.T Main Screens: Results Page

(Functional Copy " for Testing Purposes Only " - 2)

Results Form Selected Wholesale Sites :  
Send Tools Pages Exit

AliBaba | AriesTrade | E\_RittB2B | Ecplaza | Go4WorldBusiness | MadeInChina | NetGlobalTrade | TradeIndiaMart | TradeIndia | WholeSale01

**Result Number:1**  
Trade leads. Import Export wholesale. NetGlobalTrade.com

Offer Details:  
Type: Buy  
Price:  
Quantity: 10  
Content: Dear Sir/Madam:  
I am writing from California, USA. I am interested in Nokia N90 mobile phones prices. I need these devices to be shipped to Egypt. I'd appreciate it if you contacted me with some discount level prices that you're offering.

Contact Informations:  
Link:  
City: Mill Valley  
State: CA

<http://www.netglobaltrade.com/index.php?page=ouid=41398phpsessid=7db8726c6374e394e5347b666b98682c>

**Result Number:2**  
Trade leads. Import Export wholesale. NetGlobalTrade.com

Offer Details:  
Type: Buy  
Price:  
Quantity: 10  
Content: Dear Sir/Madam:  
I am writing from California, USA. I am interested in Nokia N90 mobile phones prices. I need these devices to be shipped to Egypt. I'd appreciate it if you contacted me with some discount level prices that you're offering.

Contact Informations:  
Link:  
City: Mill Valley  
State: CA

<http://www.netglobaltrade.com/index.php?page=ouid=41398phpsessid=7db8726c6374e394e5347b666b98682c>

**Result Number:3**  
Trade leads. Import Export wholesale. NetGlobalTrade.com

Previous Next

start | Age... | Goo... | who... | Wh... | My ... | Res... | EN | Norton | 7:30 PM

Customized list of Wholesalers Services

Technical / Commercial Detail of Offer

Seller / Buyer Contact Information

Other info:  
( URL, number, ...Etc )

# G.B.S.E.T Main Screens: Results Page

( Functional Copy " for Testing Purposes Only " - 3 )

Results Form Selected Wholesale Sites :

Send Tools Pages Exit

AliBaba AriesTrade E\_RittB2B Ecplaza Go4WorldBusiness MadInChina NetGlobalTrade TradeIndiaMart TradeIndia Wholesale01

**Result Number:1**  
**Title :sell snowmobile**

Offer Details:  
detailed selling lead description  
features:  
1) single charge: 40 minutes  
2) type of motor: dc series motor  
3) diving degree: 20km  
4) motor power: 250w

Contact Informations:  
company name:wuxi angell autocycle co., ltd.  
contact person:aimee, cindy  
address:18 yufeng road, new shuofang industrial park, wuxi city, jiangsu province. china

[http://angell.en.alibaba.com/offerdetail/52735391/sell\\_snowmobile.html](http://angell.en.alibaba.com/offerdetail/52735391/sell_snowmobile.html)

**Result Number:2**  
**Title :sell snowmobile**

Offer Details:  
detailed selling lead description  
features:  
1) single charge: 40 minutes  
2) type of motor: dc series motor  
3) diving degree: 20km  
4) motor power: 250w

Contact Informations:  
company name:wuxi angell autocycle co., ltd.  
contact person:aimee, cindy  
address:18 yufeng road, new shuofang industrial park, wuxi city, jiangsu province. china

[http://angell.en.alibaba.com/offerdetail/52735391/sell\\_snowmobile.html](http://angell.en.alibaba.com/offerdetail/52735391/sell_snowmobile.html)

**Result Number:3**  
**Title :sell snowmobile**

Previous Next

start Age... Goo... who... Wh... My ... Res... EN Norton 7:29 PM

The G.B.S.E.T System is Capable of "Invoking"/ Analyzing Multiple Wholesaler Sites in order to extract the needed info (**Technical, Commercial, Contacts ...etc**) and Represent/ Re-Rank it in accordance with the customer requirements: (**Price Range, Location, Quality, Quantity...etc**)

# G.B.S.E.T Main Screens: Results Page

(Functional Copy " for Testing Purposes Only " - 4)

Page Send Business Tools Converters Exit

**Result Number 1 :**  
eBay: INTEL CELERON 2.13GHz 478 BAREBONE COMPUTER SYSTEM / P4 ...  
Find INTEL CELERON 2.13GHz 478 BAREBONE COMPUTER SYSTEM P4 in the Computers ... 1) Intel Celeron D 310 2.13GHz Processor (478-Pin, 256K Cache, 533MHz FSB) ...

memory card shipping return support drive warranty video product

<http://cgi.ebay.com>

---

**Result Number 2 :**  
Desktop Computer - Products for Desktop Computer - Manufacturers ...  
Intel Pentium III 500MHZ Desktop Computer Specs: 17quot; Color Moni Hs Enterprise ... Mixed Lot Used Desktops, Qty.3064, PI thru P439;s, Tier 1 Manufact ...

desktop computer matching computers p4 1 usb dynamics compaq

<http://www.alibaba.com>

---

**Result Number 3 :**  
desktop computer - Products for desktop computer - Manufacturers ...  
Intel Pentium III 500MHZ Desktop Computer Specs: 17quot; Color Moni Hs Enterprise ... Mixed Lot Used Desktops, Qty.3064, PI thru P439;s, Tier 1 Manufact ...

desktop computer matching computers p4 1 usb dynamics compaq

Customized list of Wholesalers Services

Technical / Commercial Detail of Offer

List of Offer / Request Key Words - Customized

Go to Auto Deal Form ( ADF ) Services

# G.B.S.E.T Main Screens: Results Page

(Functional Copy " for Testing Purposes Only " – 5)

The screenshot displays the 'GBSET-G Results Page' interface. At the top, there is a menu bar with 'Page', 'Send', 'Business Tools', 'Converters', 'Business Tools', and 'Exit'. Below the menu, a search form is visible with the following fields: 'Product Name' (computer), 'Specifications' (intel), and 'Model or Type' (p4). The search results are displayed in a list format, with a 'Results count : 50' indicator. The first three results are visible, each with a title, a brief description, a list of keywords, and a 'Deal' button. The first result is 'Result Number 11 : Computer Products, Computer Products Trade, Trade Offer, Business ...'. The second is 'Result Number 12 : Microprocessor Types and Specifications Intel Pentium 4 (Seventh ...'. The third is 'Result Number 13 : Cpu - Buying Leads for Cpu - Buyers, Importers, Wholesalers ...'. The fourth result is partially visible: 'Result Number 14 : Build your own PC from its hardware and software components - Page ...'. The interface also includes a search bar and a 'Deal' button for each result. The Windows taskbar at the bottom shows the 'start' button and several open applications, including 'Create intellig...', 'gbset c#', 'Agent1 - Micr...', 'Google Busine...', and 'GBSET-G Res...'. The system clock shows '04:54'.

- Technical / Commercial Request
- Technical / Commercial Detail of Offer
- List of Offer / Request Key Words - Customized
- Go to Auto Deal Form ( ADF ) Services
- Scroll Down / Up Results

## Main Services (I)

### ➤ **Auto Deal Form (A.D.F) :**

A Technology which will be used as the Main ( **Semi Automated** ) **E-Negotiating and Brokering tool** between buyers and the suppliers. Its AI based capabilities will enable it to “Suggest” Technical Info and compatible financial procedures. It uses auto modified dynamic lists which will be auto generated by user request / system requirements with **minimum** user manual data input which is mostly done by push button and choices taking processes.

### ➤ **Automated Payments Arrangements Integration System (A.P.A.I.S) :**

Enables a secure, strictly supervised and efficient financial payment planning

### ➤ **Suppliers Automated Search Process System (S.A.S.P.S) :**

Helps suppliers connect with qualified importers on the global market. The task is fairly difficult because most of the B2B web structure were **built by export-sellers oriented firms**

## Main Services (2)

- **Consultants Automated Services Marketing System (C.A.S.M.S ) and Automated E-Procurements Submission System (A.E.S.S) :**

Intended to provide Assistance to ( Consultants and Companies ) in their quest to market their specialized services and enhance their capabilities to acquire desired tenders. Most of the opportunities are stored on the hidden web and might require some fees to be paid.

- **Guaranteed Multilevel Communication Security System (G.M.C.S.S):**

Guarantee the maximum possible multimedia communication security

- **Products / Services Open Web Search (P.S.O.W.S):**

Using our G.A.S.E.T search engine facilities, to search the B2B oriented web by using special “Dynamic” query generator system supported by complex business related concepts filtering/extracting functions. It will depend heavily on modified QA, Power search ... Etc tools.

## Main Services (3)

- **B2B Exchanges Automated Search and Trade System (B.E.A.S.T.S) :**  
Search reliable dynamic e-marketplaces using advanced negotiating procedure
- **Online live Consulting Services (O.L.C.S):**  
Online specialized consultants responding to customers administrative needs
- **Automated Business Information Gatherings System ( A.B.I.G.S)**  
Developed to meet the highest quality standards in business info search
- **Search and Broadcast Technology (S.B.T)**  
Pioneer technology which handle massive business transactions autonomously

## Auto Deal Form (A.D.F): ( General Processes )

➤ The buyer will fill the dynamic form with the following information :

1. Buyer information (company name, address... Etc)
2. Products/ services technical specifications
3. Products/ services financial conditions (price range, payment method ... Etc)
4. Special requests (testing methods, shipping details...Etc)
5. Supplier credit report (upon request). ... Etc

➤ The supplier will receive his own side of the dynamic form with :

1. Supplier information (company name, address. ... Etc)
2. Changeable copy from 2, 3 above
3. Respond to points 4, 5 above
4. Post his own conditions and requests
5. Buyer credit report (upon request) ... Etc

# Auto Deal Form (A.D.F)

## Main Functions -1 (The Basic First Stage Form)

**Contact Information :**

From: Email ID, Name, Chatting ID (Choose One)

To: Email ID, Name, Subject, Check

**Product Details:**

Product Name, Price From (To USD), Country From, Country To, Product Specifications, Product Types

**Message Content:**

Type of Form: Deal

Dear Sir/Madam , I am intersted in your product

1.

2.

3.

Modifications:

Your sincerely

Enter Your Server SMTP Username: mail@Gmail.com

Use Your Gmail Acoount Password:

<< Send ADF >>

**Seller Section**

**Buyer Section**

**Chat - Messaging**

**Multimedia links**

**For testing purposes:**

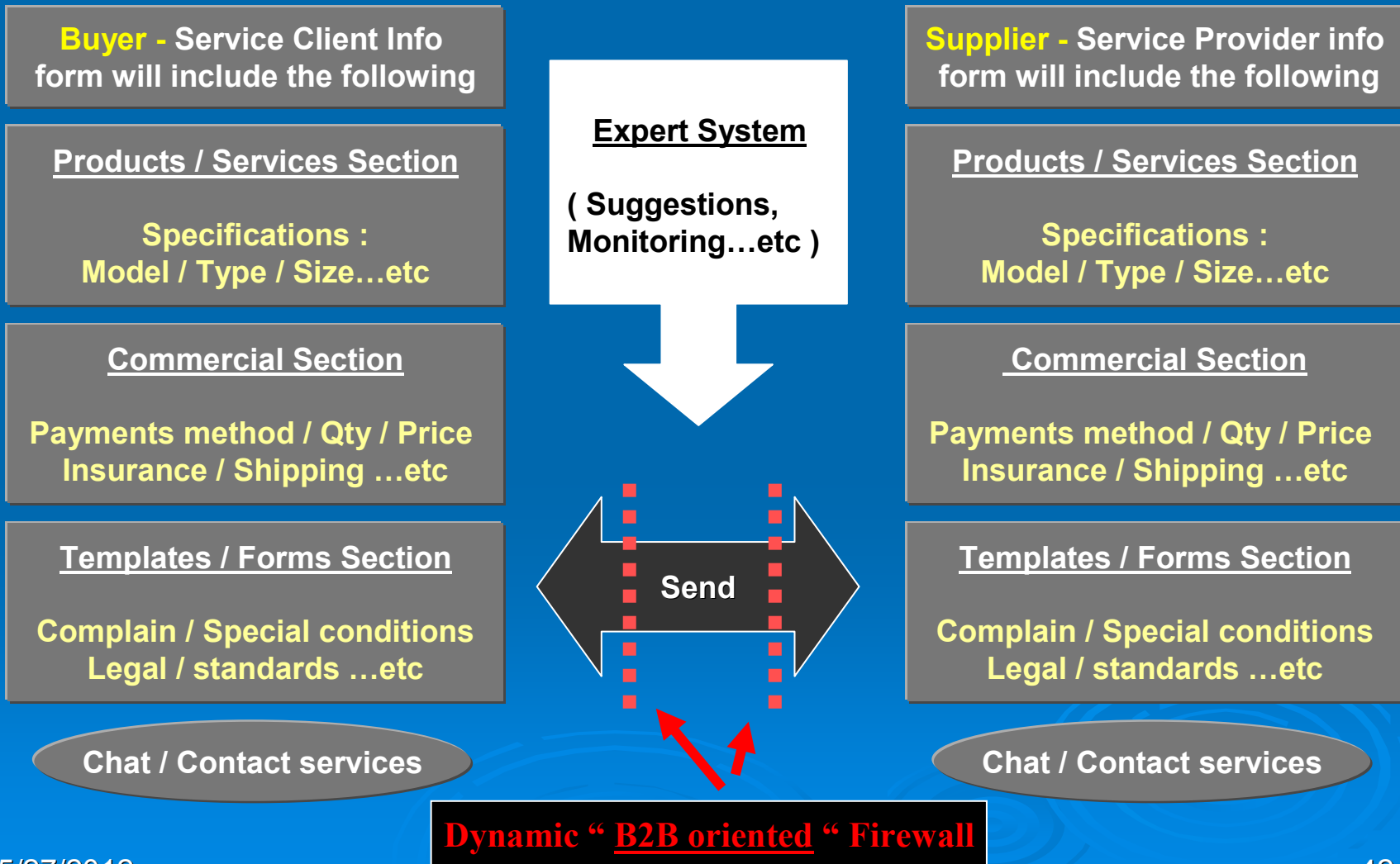
**Simple interface joint with evolving / complex hidden Features - tools.**

**Valid for various types of products or services.**

**Auto-modified lists / push buttons ( with minimum user input )**

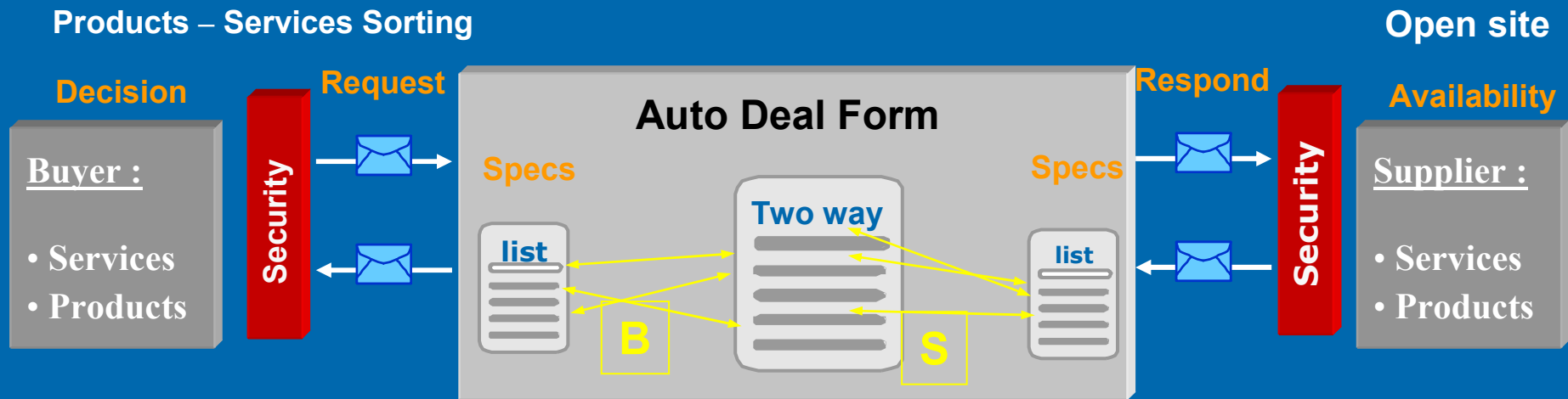
# Auto Deal Form (A.D.F)

## Main Functions - 2 (Interchangeable Auto - Modified and Unified Form)



# Auto Deal Form (A.D.F)

## Main Functions - 3 ( Operations Handling Techniques )

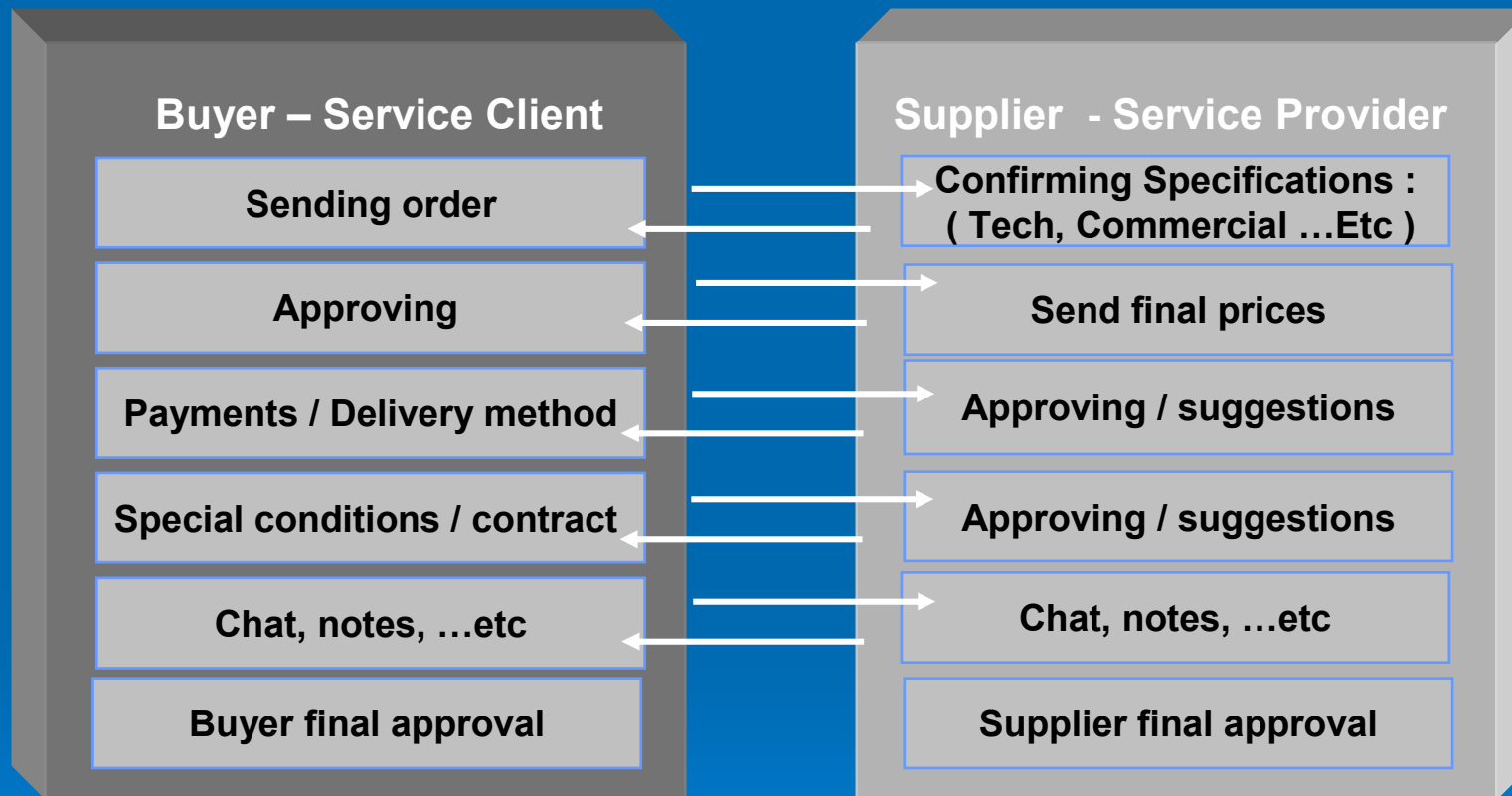


### Financial preparations:

- Choose products–services commercial and technical specifications
- Decide on brokering methods and initiate A.D.F procedure
- Negotiate business, administrative and technical terms
- Confirm the financial final agreement and send to “ official contract” section

# Auto Deal Form (A.D.F)

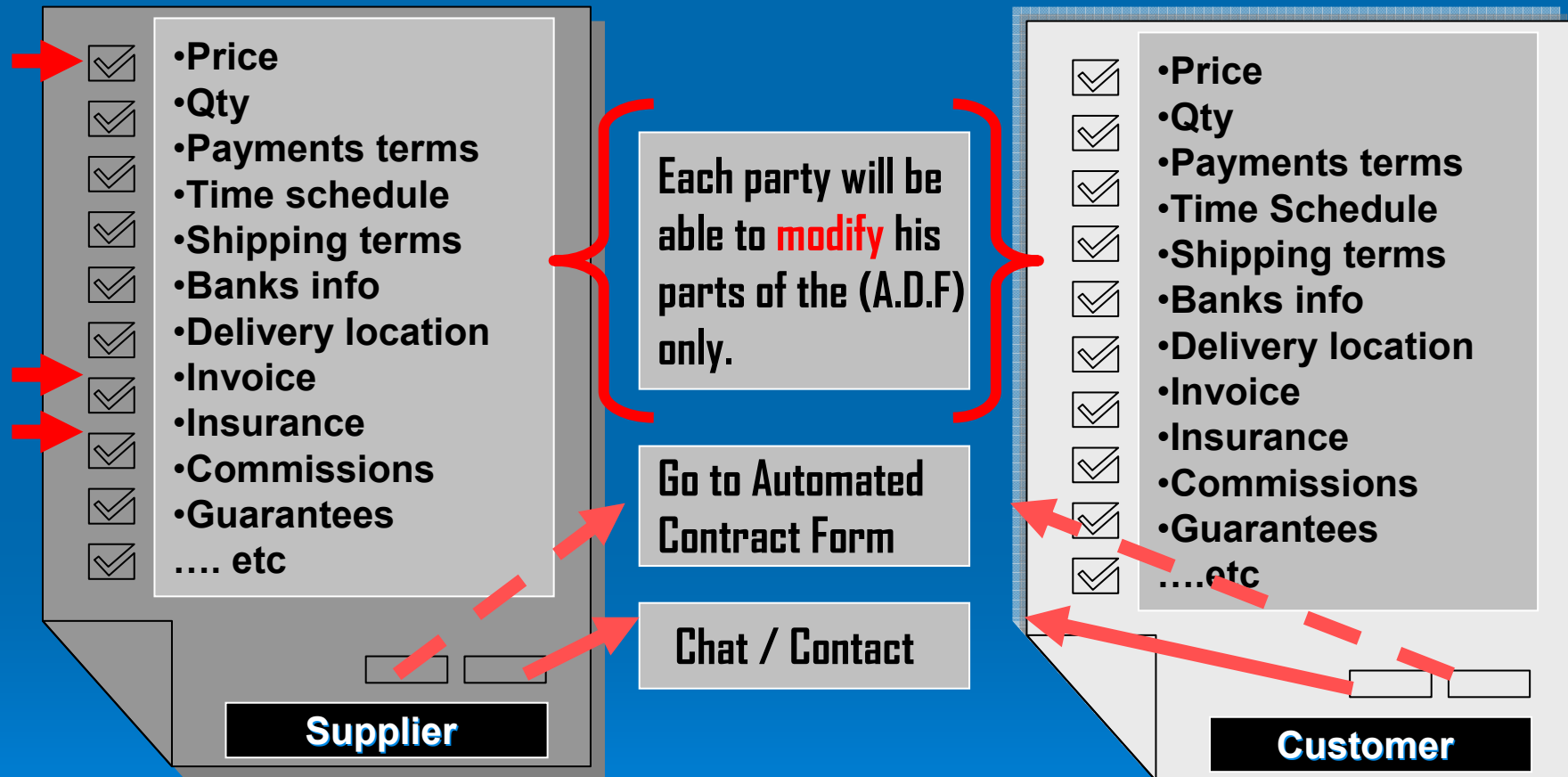
## Main Functions - 4 ( The Business Needs )



**Business Activity Monitoring and Optimization:  
Alerts, document tracking, pre-built reports and Complete Lifecycle Support**

# Auto Deal Form (A.D.F)

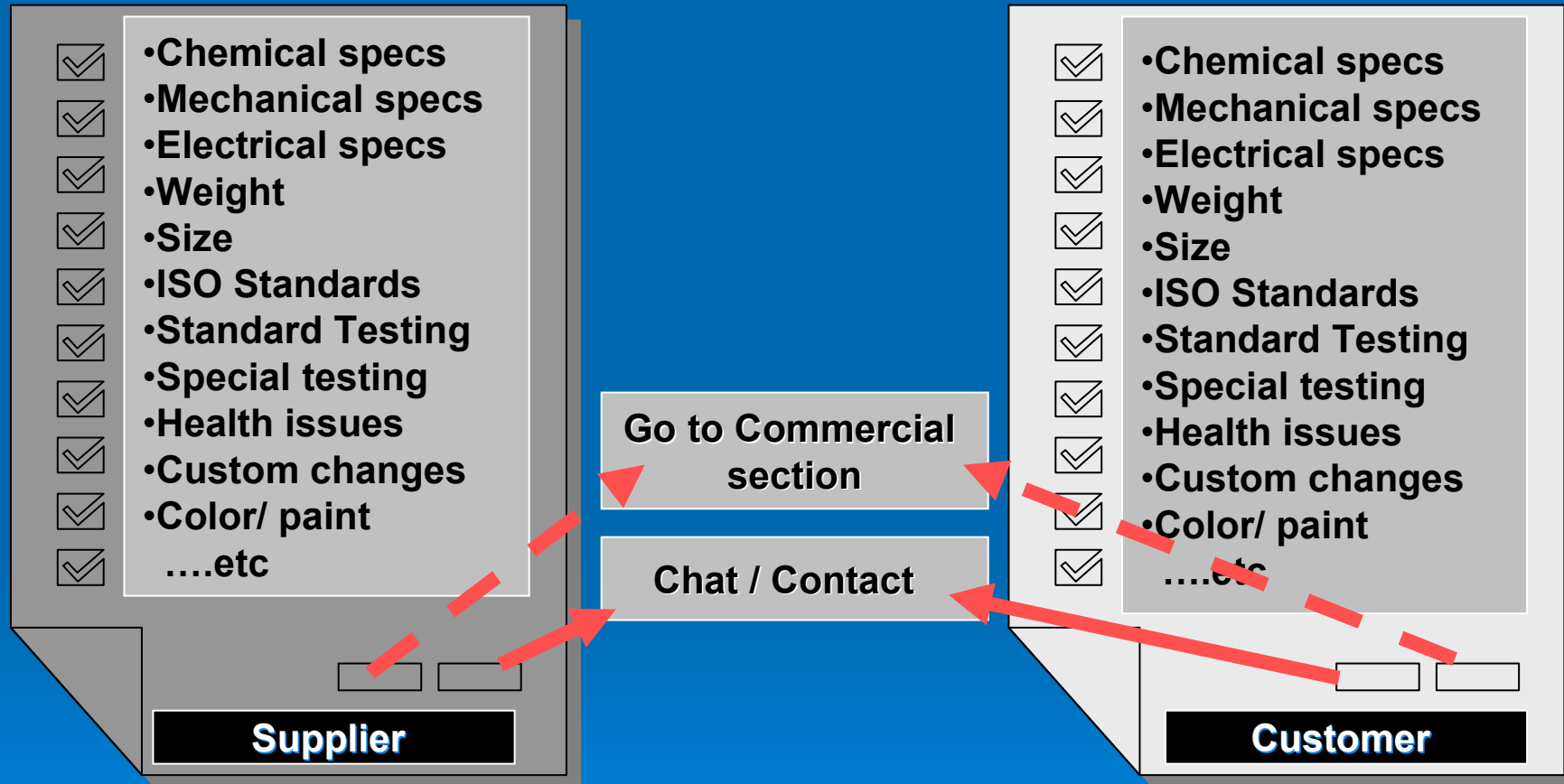
## Main Functions - 5 ( The Business Details )



**Important** : Auto modified dynamic lists with intelligent pushbuttons actions and minimum user data entry

## Auto Deal Form (A.D.F)

Main Functions - 6 (Products / Services : Technical Specifications )



**Important :** Auto modified dynamic lists with intelligent pushbuttons actions and minimum user data entry

# Auto Deal Form (A.D.F)

Automation of Supply Chain Management Tasks.

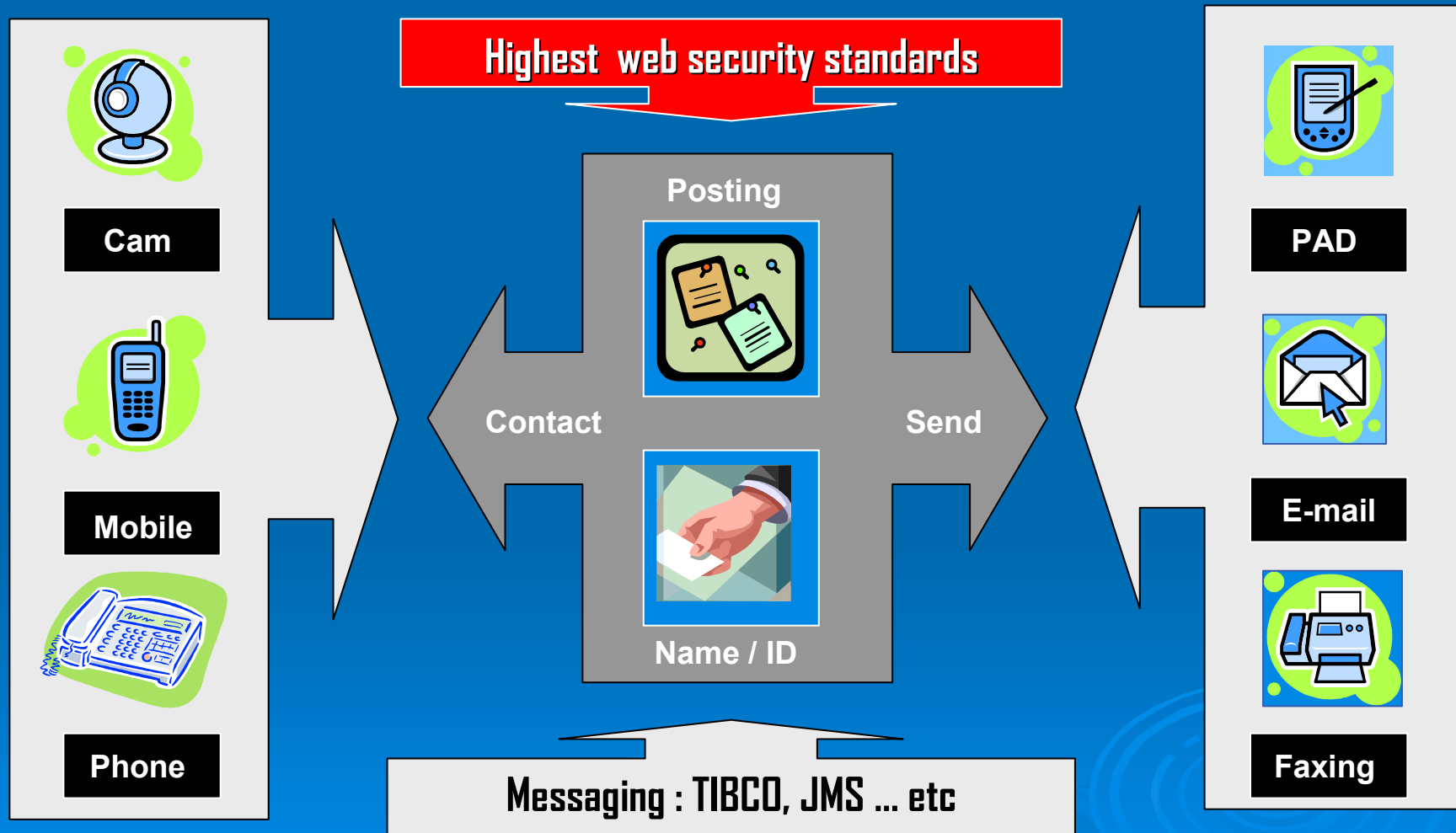
- Strategic
- Comprehensive
- Semi-Automated
- Global
- Multi Factors

- Enhanced
- Automated
- Verified
- Dynamic
- Secure
- Personalized



# Auto Deal Form (A.D.F)

## Chat / Contact Supported Services



# Auto Deal Form (A.D.F)

## Online Contract Processing Support Team System (O.C.P.S.T.S.)

### Offline Process

- Obtain final A.D.F (Auto Deal Form )
- Auto Convert to customizable contract
- Check technical, legal and financial conditions/requirements

### Online Process

- Secure and initiate online communication
- Solve clients disputed issues
- Receive final approval from both parties
- Send **faxed copy** of final draft
- Send physical copy of contract to both
- Parties and start the follow up process



# Auto Deal Form (A.D.F)

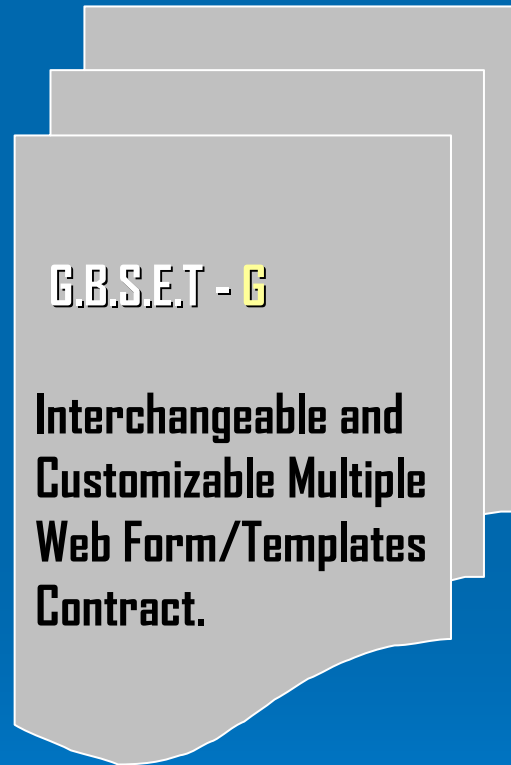
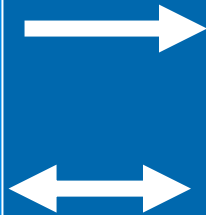
## Guidelines and Model laws used in the Interchangeable Contract Form

ECE :  
Electronic  
Commerce  
Agreement  
-----

European  
Model EDI  
Agreement  
-----

ECE Model  
Interchangeable  
Agreement  
-----

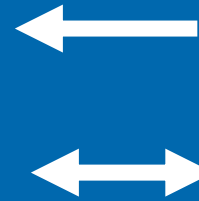
Other Global  
E-commerce  
form of  
Agreements



EU Directives  
on Electronic  
Commerce  
-----

UNCITRAL Model  
Law on Electronic  
Commerce And  
Signatures

Plus other  
International  
Guidelines and  
legal policies



# Auto Deal Form (A.D.F)

## Enhanced Multi Procedures Identification Checking (E.M.P.I.C)

- Web Cam Identity Verifications
- IP Address / location confirmation
- Identity/ Credibility Verification
- Digital Certificates - Signatures
- Voice/ Tel secret code identification

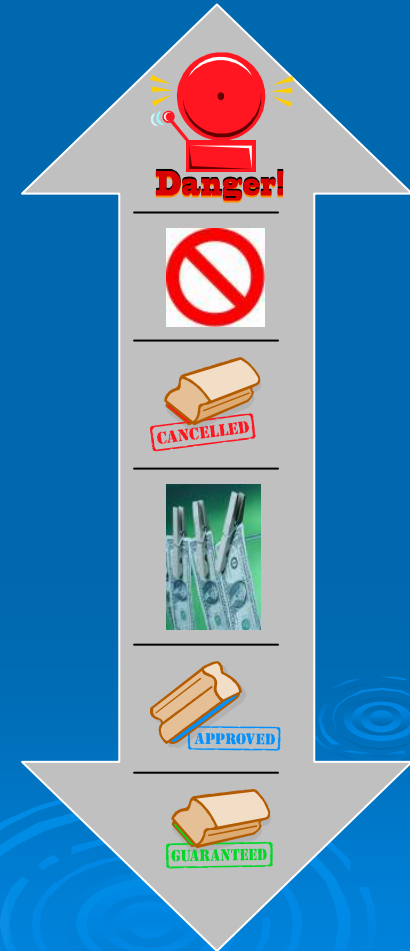


### Company/ Person Level of Integrity :

- Black list (stop procedure)
- General warning (watch out)
- Cancel this contract only
- Fears of Money laundering
- Approved contract
- Company in good standing



- Data Origin Authentication.
- Fully Neutral Services.
- Anti Phishing / Spam Tools.



## Auto Deal Form (A.D.F)

### Initial Contact Procedures and Protocols

The A.D.F is not your average mass emailing tool. It employs an advanced technology with dynamic capabilities which gives it a personal and professional touch. The main processes are:

- Recognizing product / service commercial name and general specification ... etc.
- Retrieving sellers / buyers names, title, email and other related information available at the contact page
- Send a purchase / sell requests which will state the previous info plus added requests from the other party
- Send, if applicable, the A.D.F link
- Receive, check for problems and forward respond
- Spam proof ( email anti spamming mechanism will most likely approve it )

# Suppliers Automated Search - Process System (S.A.S.P.S) - 1

Main Online Services Web Communication Information Clear Fields About Us Contact Us Exit

## Business Search Activities

Buy **Sell** E-Procurement Services Business Info. Company Info Wholeseller

**GBSET-G** Related and Technical words are ready, please click to add any word

Product :  ←

Specifications :

Type or Model :

Technical Spec. :

Range :  To  Any

Country :

Quantity :  Pieces

Unit Price Range :  To  USD

Total Price Range :  To  USD

Click to add the word to the query

Technical Words

- tv crt screen cleaners
- wash
- discharge
- equip
- made
- contract
- purging

Web Related

- 21
- inch
- product
- lcd
- tv
- 21t22kx
- quot
- specs

Related Categories (click to replace)

- tv crt screen cleaners
- network tv cable equipment test
- television insulators
- television relays

Google Directory

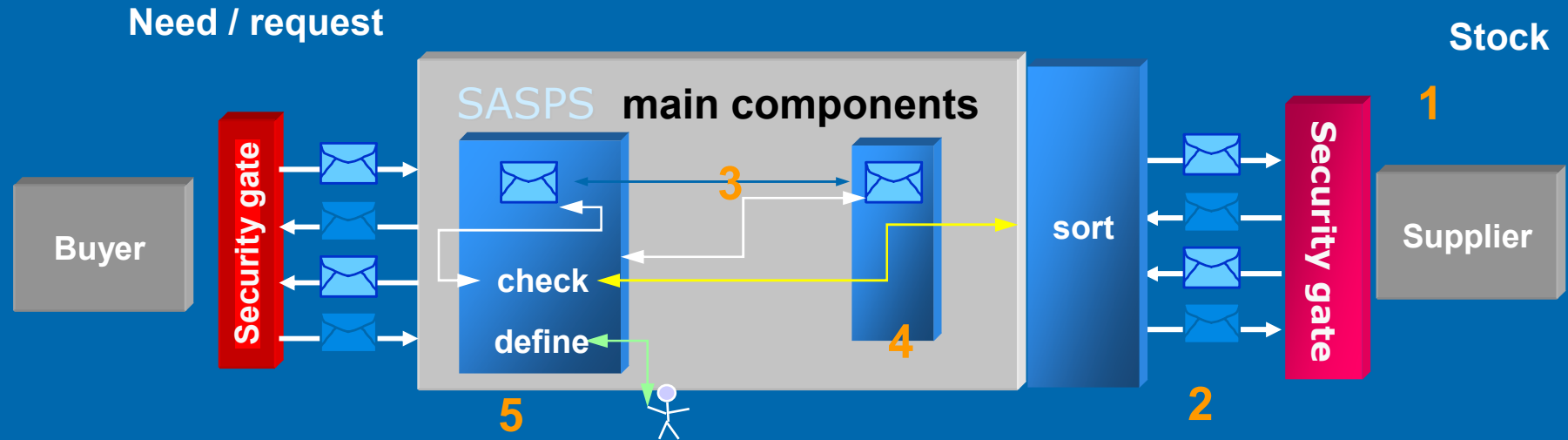
- Top/Arts/Movies/Titles/2/21/
- Blue\_Bicycle\_TheB/Titles/Movies/Arts/Top/
- Top/Arts/Movies/Titles/P/Planet\_Of\_The\_Apes\_Series
- Top/Arts/Movies/Titles/A/Anqel\_Comes\_To\_Brooklyn\_Ai

## Services and Businessman Tools

Place order :

- Modify specs
- Enhance
- Check results
- Broadcast

## Suppliers Automated Search - Process System (S.A.S.P.S) - 2



### Complemented Process Stages:

- Search for possible importers ( Wholesalers, Factories ...etc )
- Address immediate and futuristic needs
- Send communiqué with system recommendations
- **Check financial and credit background**
- Initiate A.D.F (Check- Define)

# Consultant Automated Services Marketing System (C.A.S.M.S) - 1

Main Online Services Web Communication Information Clear Fields About Us Contact Us Exit

## Business Search Activities

Buy Sell E-Procurement **Services** Business Info. Company Info Wholeseller

GBSET-G Related and Technical words already, please click to add any word

Select the Action:  Receive  Offer

Service:

Specifications:

Technical Spec.:

Range:  To  Any

Country:

Date of Service:

Quantity:  per unit

Price Range:  To  USD

Total Price Range:  To  USD

Click to add the word to the query

Technical Words: services cleaning buildin control catch steam repair waste hauling

Web Related: service york information business buyerzone free quote companiesnew companies

Related Categories (click to replace): services cleaning building cesspool interior services cleaning building

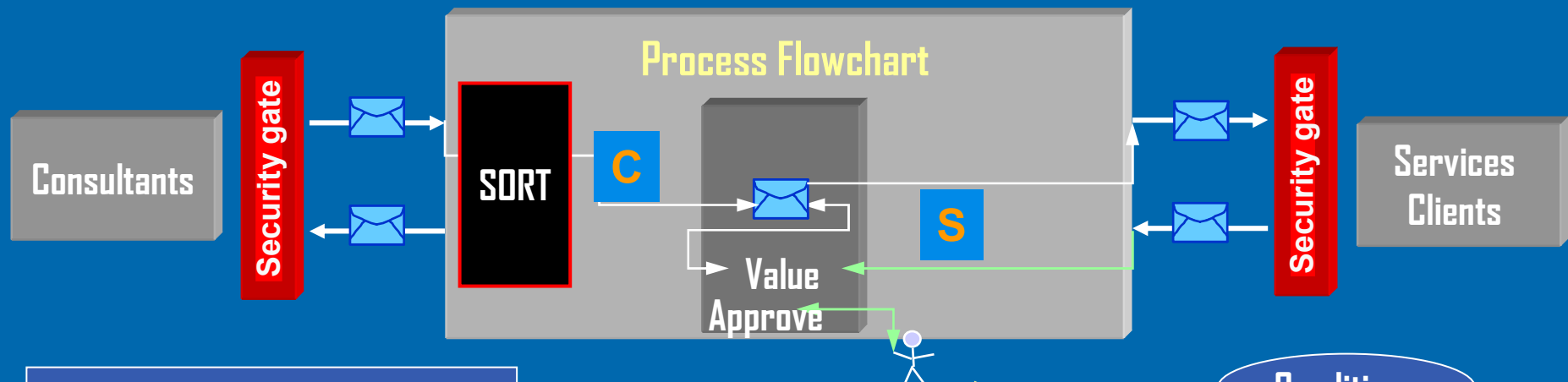
Google Directory: Top/Arts/Movies/Titles/B/Blade\_Runner

### Services and Businessman Tools

GASET-G/Power	GASET-G/Topic	Locations Information	Business Services Information	Translator	Currency Convertor
Organizer	News	Chat Messengers	Business Codes Information	Stocks	Calculator-Convertors

User specifications tech, lingo and financial **query enhancements** with our **Search and Broadcast** (for bidding & requests) technology, supported with the A.D.F tool

## Consultants Auto Services Marketing System (C.A.S.M.S) - 2



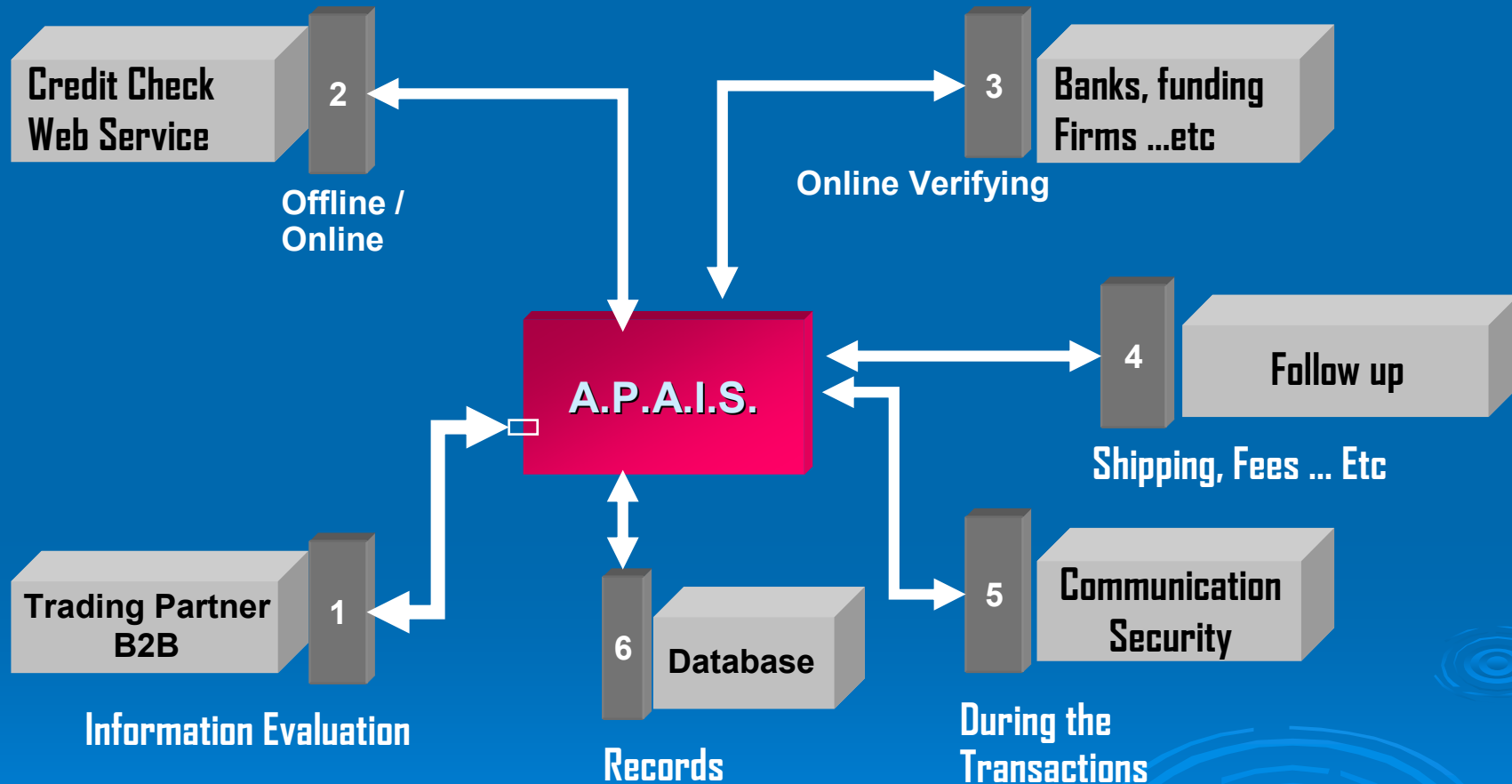
Expertise / previous projects.

### Process / Activities :

1. Search for possible projects
2. Send communiqué with specifications
3. **Check financial and credit background**
4. Initiate auto deal form (ADF)
5. G.B.S.E.T - G<sup>TM</sup> technical live support



# Auto Payments Arrangements Integration System (A.P.A.I.S) - 1



G.B.S.E.T - G <sup>TM</sup> **A.P.A.I.S** will confirm financial transaction between the buyer and the supplier

# Auto Payments Arrangements Integration System (A.P.A.I.S) - 2

## Main Protocols And Business Functions :

1. ACH
2. CHIPS
3. EDI
4. EPN
5. ERP
6. FED1



## Major Functions and Transactions :

- Time-stamping
- Logging
- Network adapters
- Sequencing checks
- Responsiveness checks
- Business logic interface
- Document exchange
- Message data mapping
- Sequencing rules
- Cancellation rules
- Error handling

## Guaranteed Multilevel Communication Security System ( G.M.C.S.S. )

### We do our best to insure:

1. Business process critical stage online experts support
2. Personal/ Commercial Advanced multiple Identity verification
3. Money laundering discouraging policy
4. Secured lines with anti hacking techniques
5. Industrial espionage preventing solutions with constant upgrading and monitoring
6. Professional 24/7 online security support by staff of expertise
7. Document Validation
8. PIP Choreography
9. Non-repudiation
10. Aggressive legal action / complain procedures with continues black lists inquires.

## Products / Services Open Web Search (P.S.O.W.S) - 1

### Operational features:

- **G.A.S.E.T** search capabilities, enhanced parsing, crawling tools and linguistically advanced features will be used as a **(Base Platform)** to find the products or service required by our **G.B.S.E.T** users
- **G.B.S.E.T** combine the above **G.A.S.E.T** services with an advanced, Specially Designed **B2B** concept filters, which will **"Eliminate"** unrelated results / Web pages. It will also offer the option to use our patented multistage/ multitask searching procedure
- Clients would be able Extract, Enhance and Rank results according to their specifications. This will be done because of our special and **Customized** business oriented parser which will help in indexing – analyzing our special business web sites repositories
- Clients could also use our **G.A.S.E.T** special search tools like ( QA, Power Search ... Etc ).

## Products / Services Open Web Search (P.S.O.W.S) - 2

### G.A.S.E.T-G

**Find results**

Thesaurus (replace by)	Related words (add to)	Web related words (add to)
car auto automobile motorcar	car gas accelerator	reviews auto feb online news prices information buy rental
<b>Done</b>	<b>Done</b>	<b>Done</b>

In text

In title

In phrase

In URL

with **at least one** of the words

**without** the words

Full Search  
 Fast Search

**Topic Search**

**Power Search**

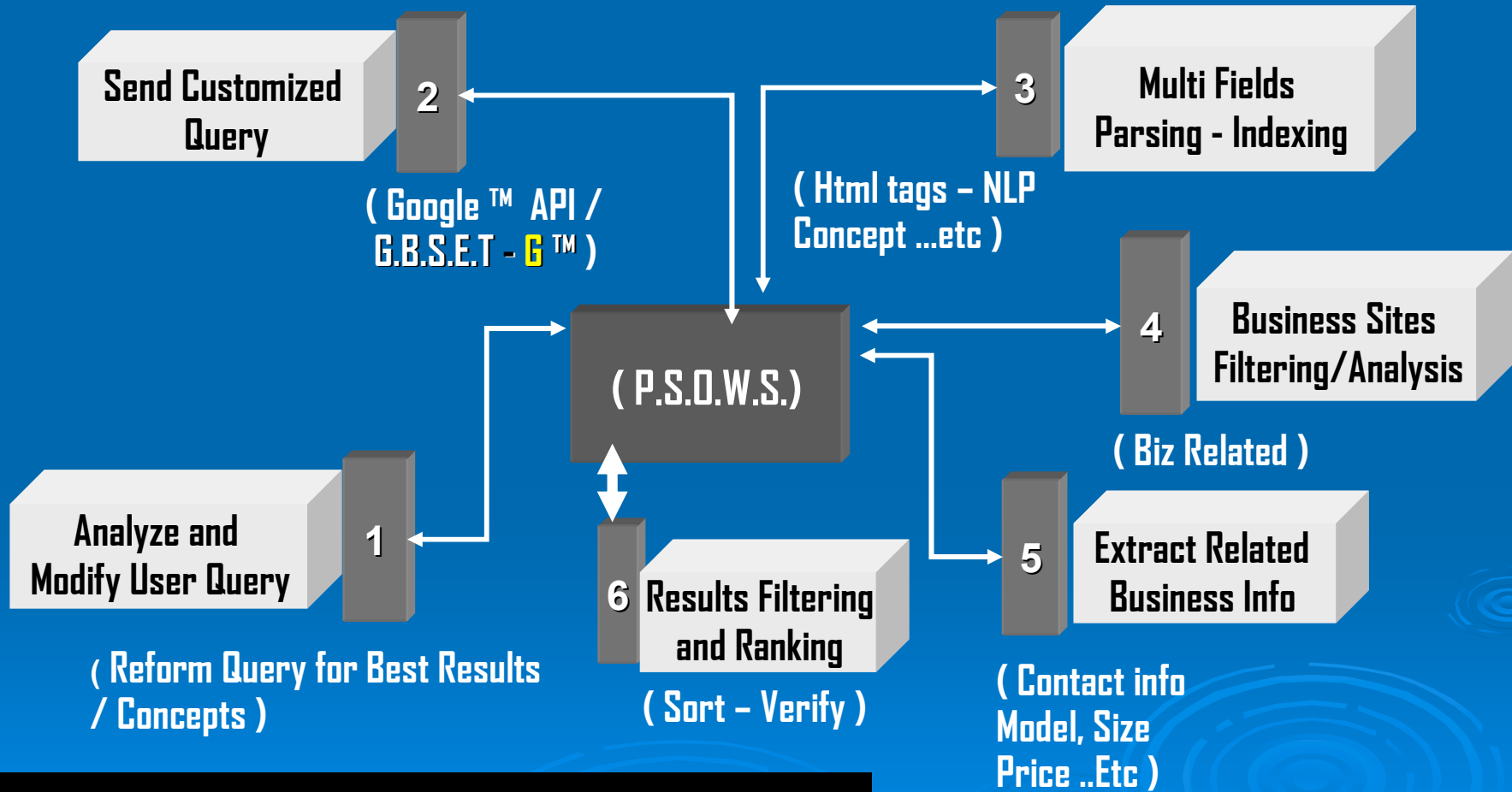
**Question Answering**

General  
Video  
Audio  
Books  
Dissertations

**Related Directory Maps**

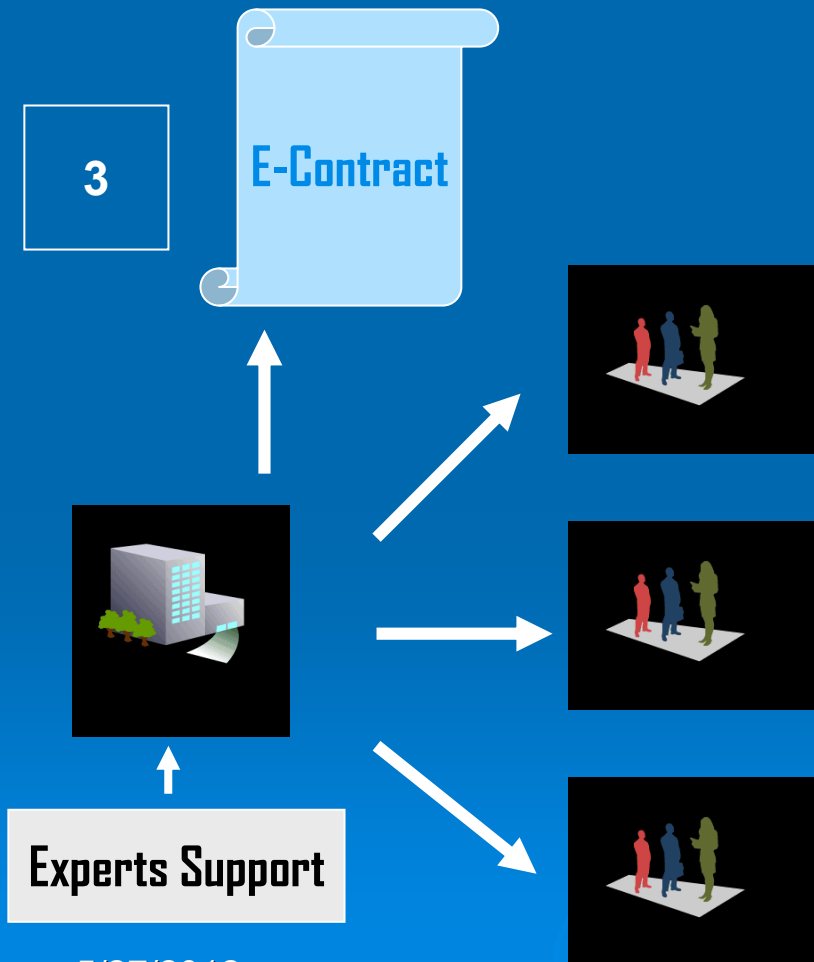
Results will be **customized** and boosted to meet special B2B requirements of the user.

# Products / Services Open Web Search ( P.S.O.W.S ) - 3



Webservice Integrations

## Products / Services Open Web Search ( P.S.O.W.S ) - 4



Products/ suppliers will be ranked  
By the buyer based on (optional) :

- 1- Price
- 2- Geographical location
- 3- Credit
- 4- Web popularity
- ... Etc

1

Auto Deal Form will later  
determine the following:

- 1- Products availability
- 2- Payments conditions
- 3- Delivery schedule
- ... Etc

2

# B2B Exchanges Auto Search -Trade System ( B.E.A.S.T.S ) - 1

## Operational Steps:

- Receive request for products/ service in the designated (B.E.A.S.T.S.) form
- Interact with 15 highly accredited B2B Exchanges ( [www.alibaba.com](http://www.alibaba.com) , [www.ec21.com](http://www.ec21.com) ...Etc). More B2B Exchanges will be added in the near future
- Post query, crawl, parse and analyze received results, using our pilot scanning/ dynamic action taking processing technique
- Customized results according to user requirements such as price, location quantity, payments methods ..etc
- Initiate the ( A.D.F ) and the interactive contract form
- Monitor shipping, financial, and other commercial factors to conclude the process

## B2B Exchanges Auto Search -Trade System ( B.E.A.S.T.S ) - 2

WholeSellers Search

<< Back To The Main Page

WholeSellers Search

Limited Wholesellers **Open Wholesellers** User WholeSellers

Search In The Wholesellers

Product : computer firmware

Specifications : intel

Type or Model : P4

Country : China

Function : Sell

Price Range : 1.00 100.00

Search Within These WholeSellers :

<input checked="" type="checkbox"/> www.AliBaba.com	<input checked="" type="checkbox"/> www.made-in-china.com
<input checked="" type="checkbox"/> www.arlestrade.com	<input checked="" type="checkbox"/> www.netglobaltrade.com
<input checked="" type="checkbox"/> e-rittb2b.tradeholding.com	<input checked="" type="checkbox"/> trade.indiamart.com
<input checked="" type="checkbox"/> www.ecplaza.net	<input checked="" type="checkbox"/> www.trade-india.com
<input checked="" type="checkbox"/> www.go4worldbusiness.com	<input checked="" type="checkbox"/> www.01wholesale.com

Click to add the word to the query

Technical Words	Web Related
computer firmware	origin
systems	product
companies	null
peripherals	2007
enclosures	feb
printers	mainland
	machine

Related Categories (click to replace)

computer accessories
computer entrapments
computer firmware
computer parts
computer supplies

Google Directory

Search

<< Back to the Main Page

The related words are ready

### Wholesalers search types:

- **Limited : 10 most Important B2B sites.**
- **Open : the whole web**
- **User : user favorite.**

# B2B Exchanges Auto Search -Trade System ( B.E.A.S.T.S ) - 3

WholeSellers Form Search

<< Back To The Main Page

**WholeSellers Search**

Limited Wholesellers | **Open Wholesellers** | User WholeSellers

Search In The Wholesellers

Product : computer firmware

Specifications :

Type or Model :

Country : China

Function : Sell

Price Range : 1.00 To 100.00

Wide Open Wholesellers

Like: Ebay,Alibaba, Business, Ec21, Amazon, made-in-china,

Search

<< Back to the Main Page

The related words are ready

Click to add the word to the query

Technical Words

Web Related

computer firmware

systems

companies

peripherals

enclosures

printers

null

mainland

product

manufacturer

origin

tape

material

Related Categories (click to replace)

computer accessories

computer entrapments

computer firmware

computer parts

computer supplies

Google Directory

## Wholesalers search types:

- Limited : 10 most Important B2B sites.
- **Open** : the whole web
- User : user favorite.

# B2B Exchanges Auto Search -Trade System ( B.E.A.S.T.S ) - 4

<< Back To The Main Page

### WholeSellers Search

**Limited Wholesellers**   **Open Wholesellers**   **User WholeSellers**

Search In The Whosellers

Product :

Specifications :

Type or Model :

Country :

Function :

Price Range :  To

Search in your wholeseller

<< Back to the Main Page

Sign In | Join Now | TradeManager | Inquiry Basket | Help | Search all suppliers

**Alibaba.com**  
Global trade starts here.™

Buy   Sell   Resources   My Alibaba

Search  Selling Leads In All Categories  [Advanced Search](#) [Search Tips](#)

Home > Welcome to Alibaba.com, the world's largest B2B marketplace!

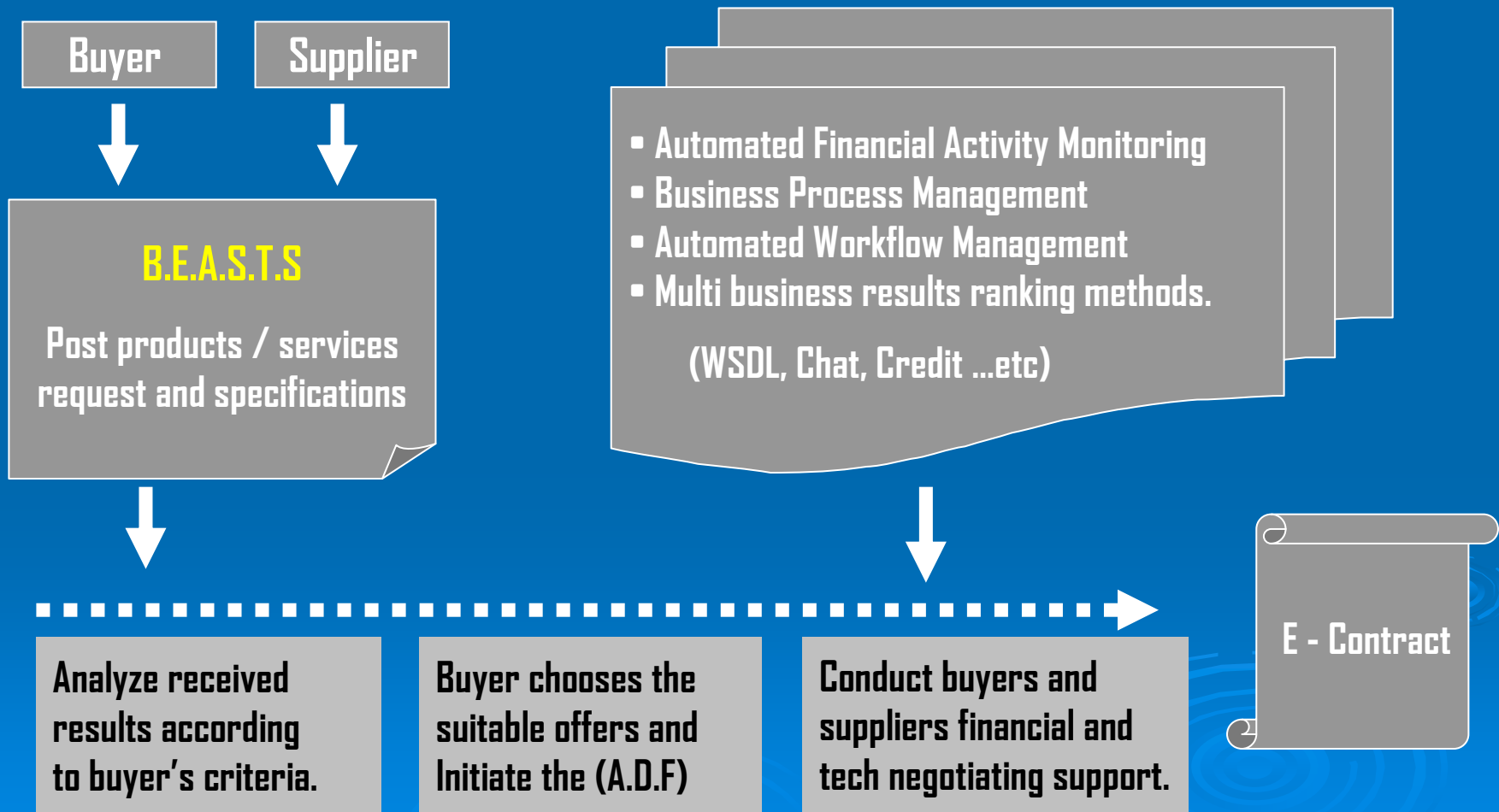
Alibaba.com is the world's largest online

Initializing ...

## Wholesalers search types :

- Limited : 10 most Important B2B sites.
- Open : the whole web
- **User : user favorite.**

# B2B Exchanges Auto Search-Trade System ( B.E.A.S.T.S ) - 5



## Online live Consulting Services ( O.L.C.S ) - 1

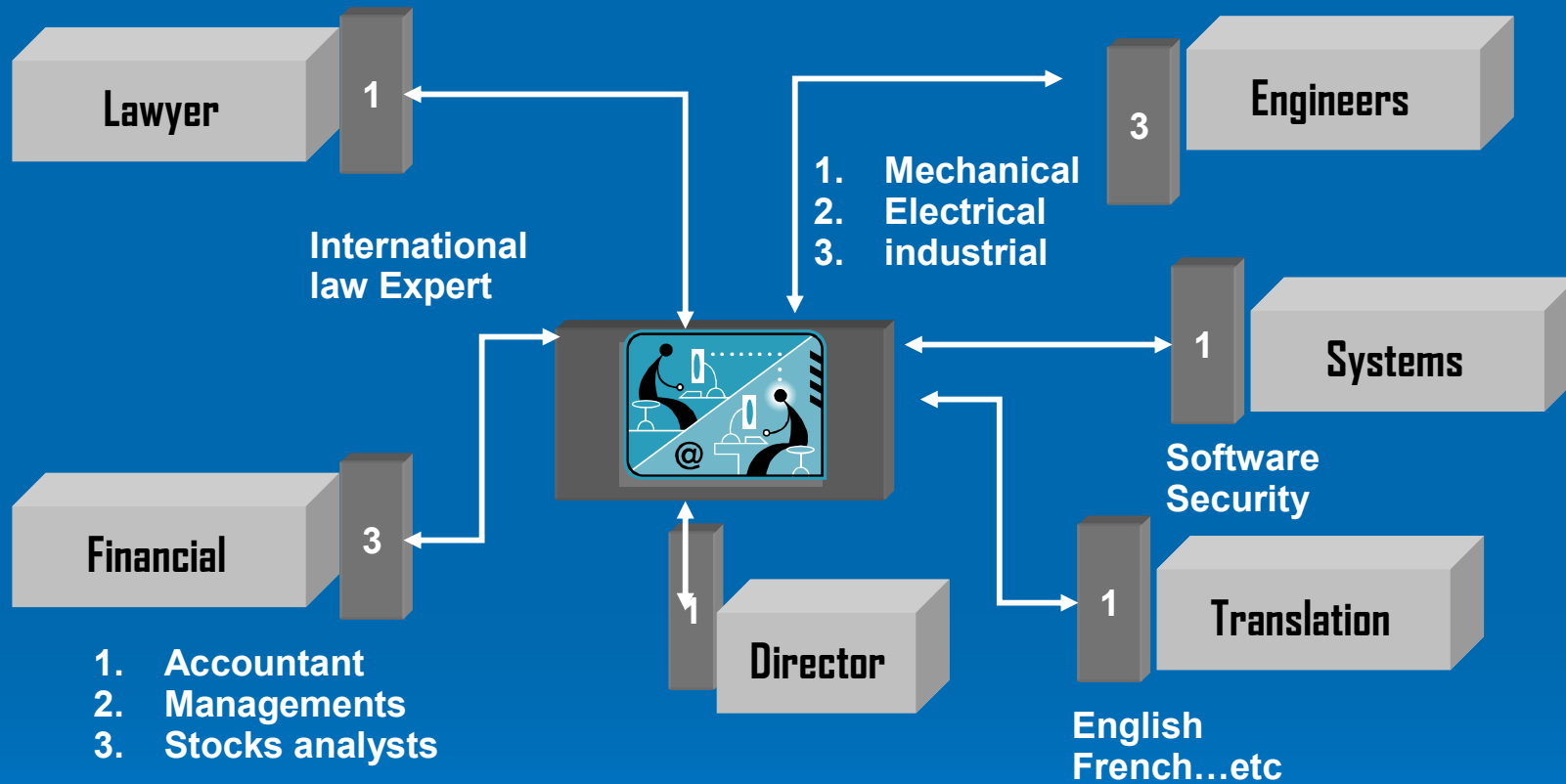
- O.L.C.S was designed to integrate live support with other G.B.S.E.T services in an attempt to give our B2B functions **a human touch and credibility**. Our services will be transparent and free. We will insure neutrality and objectiveness regarding the information or services we provide
- The service consists of nine specialists with a variety of technical and administrative expertise supported by advance communication facilities and wide range of online /offline fully integrated and specialized databases as well as multimedia resources. The specialist's web searching capabilities and E-commerce Knowledge will boost customer's international trade results and enhance futuristic planning. They will be able to provide a high quality services to our customers **24/7** and will ensure that we will be there for our clients regardless of their geographical location or time zone.

We will use the compounded experience gathered from O.L.C.S operation as a foundation for our main strategic goal (within the next 3 to 5 years) which we hope to **fully automate the process** using our AGENT technology (gradually and under strict supervision). a major task which we think **we have the capabilities to achieve**

# Online live Consulting Services (O.L.C.S) - 2



# Online live Consulting Services (O.L.C.S) - 3



Online 24/7

## Automated E-Procurements Submission System (A.E.S.S) - 1

A.E.S.S system will ...

- **Connect commodities brokers / services providers firms with our dynamic database of private and governmental tenders sources**
- **Use our enhanced online tenders search tool to find matching active tenders/ partners**
- **Suggest offline ( from our databases ) and online resources, tools and solutions**
- **Support process with our standard services ( credit check, trade experience, ... Etc )**
- **Connect both parties to our online/ live team of experts ( legal, technical, ... Etc )**

# Automated E-Procurements Submission System (A.E.S.S) - 2

Main Online Services Web Communication Information Clear Fields About Us Contact Us Exit

## Business Search Activities

Buy Sell **E-Procurement** Services Business Info. Company Info Wholeseller

GBSET-G Related and Technical words are ready, please click to add any word

Search Within:  Companies  Online Tender

Tender Types:  Governmental / Public  Private

Tender Category:

Tender Description:

Country:

Tender Date:

Click to add the word to the query

Technical Words	Web Related
capacitors switchmode p components supplies cots circuits semiconductors film	07 information dock manufacture port engineers equipments hdpel proj

Related Categories (click to replace)

capacitors switchmode power supply  
magnets craft hardware supply  
exporters laboratory equipment supply  
capacitors water cooled  
rahles mxial water cooled

Google Directory

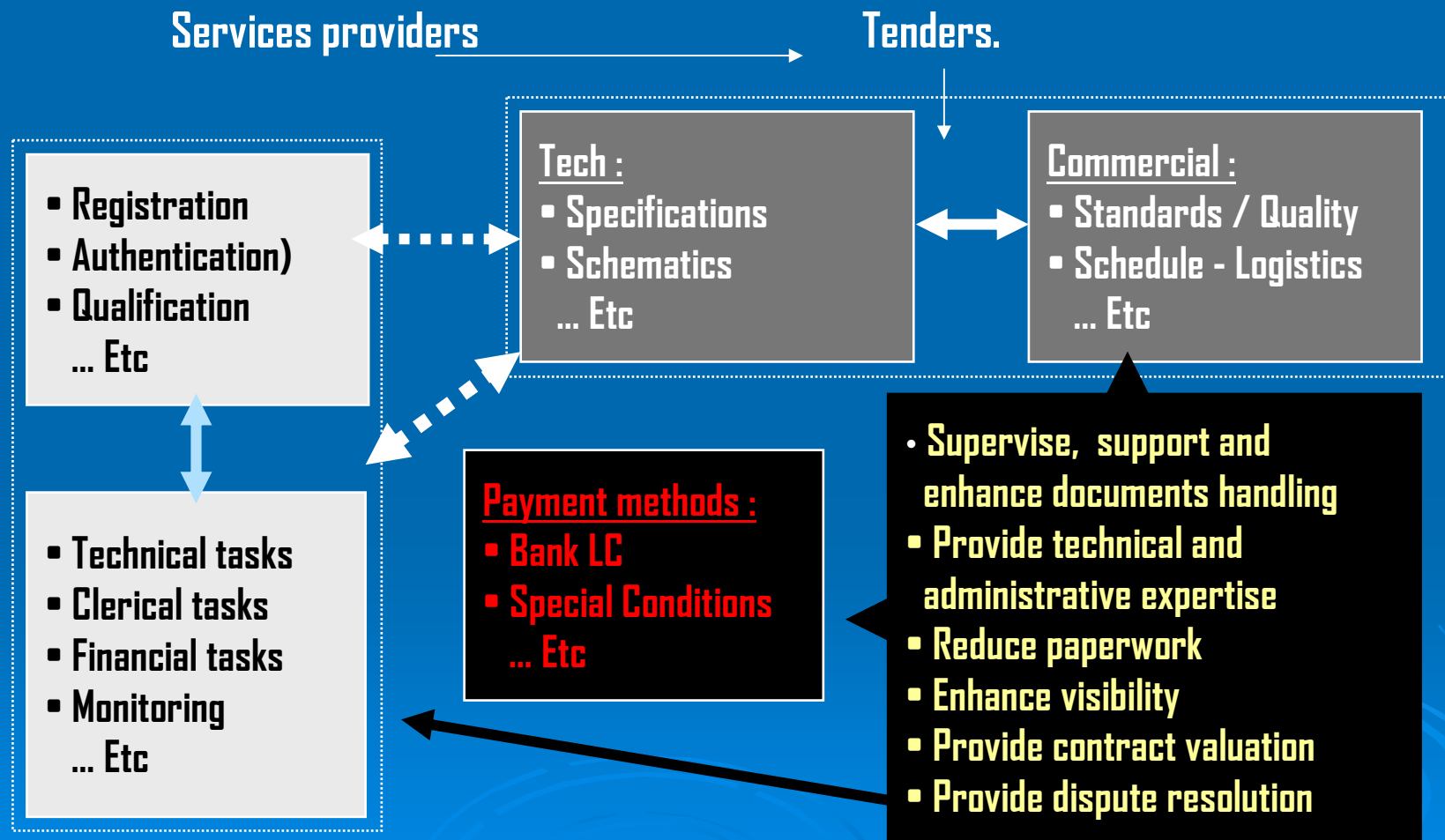
Top/Arts/Movies/Titles/P/Prestige,\_The

## Services and Businessman Tools

GASET-G/Power	GASET-G/Topic	Locations Information	Business Services Information	Translator	Currency Converter
Organizer	News	Chat Messengers	Business Codes Information	Stocks	Calculator-Convertors

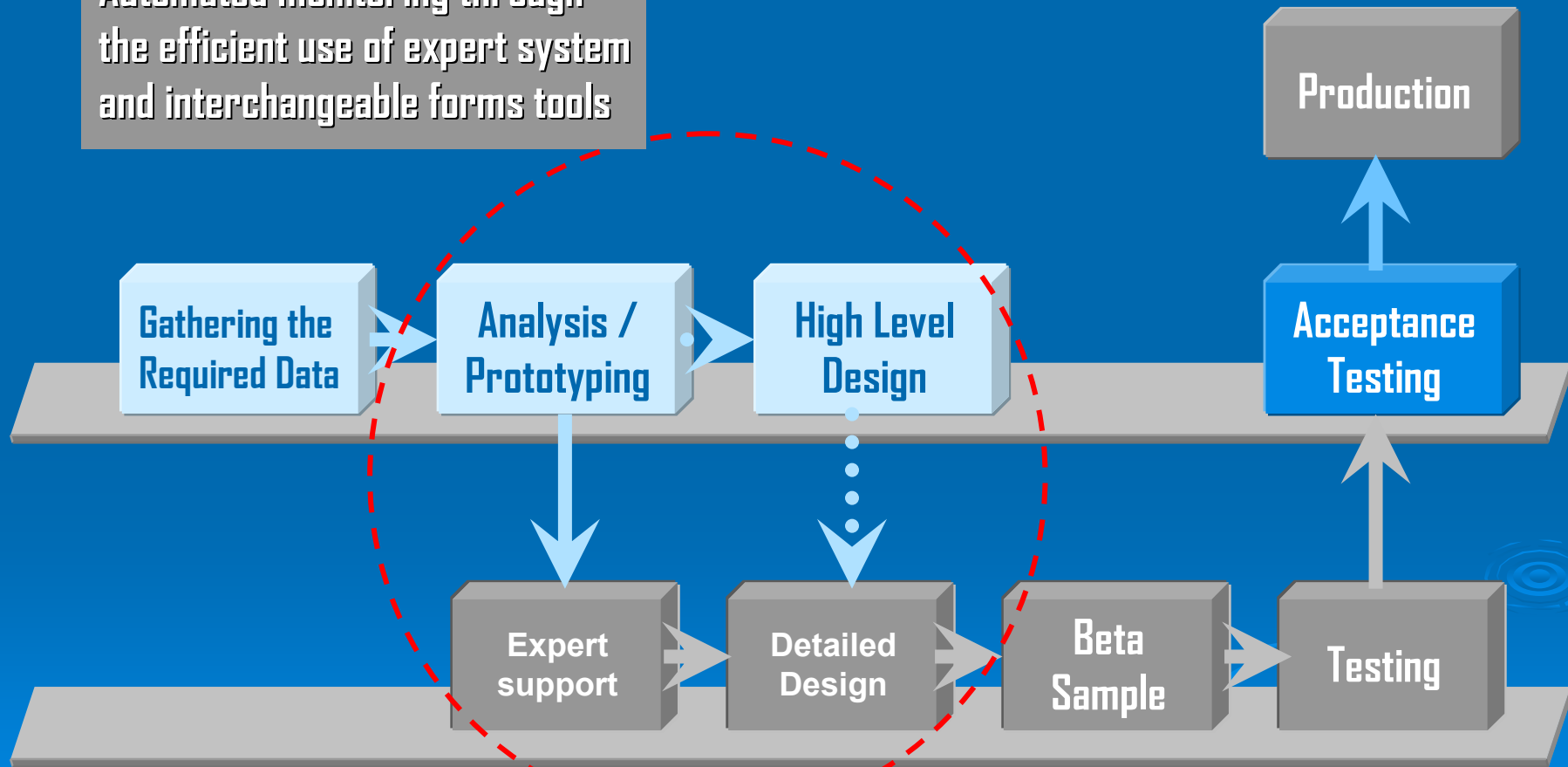
- Suggest
- Modify
- Enhance
- Confirm

# Automated E-Procurements Submission System (A.E.S.S) - 3



## Automated E-Procurements Submission System (A.E.S.S) - 4

Automated monitoring through the efficient use of expert system and interchangeable forms tools



# Automated Business Info Gatherings System (A.B.I.G.S) - 1

## A.B.I.G.S Online/ Offline integrated sources :

- Business directories, associations ...Etc
- Business sections/ programs in Multimedia sources (TVs, Radios.. Etc)
- Specialized dictionaries, encyclopedias, ...Etc
- Business related forums
- Automated query posting and results retrieval system
- Customization of the G.A.S.E.T-G™ QA ( question answering ) tool
- Online business consulting sites
- Other sources

It will be used by our system internally for knowledge comparison, verification and decision taking support.

# Automated Business Info Gatherings System (A.B.I.G.S) - 2

Main Online Services Web Communication Information Clear Fields About Us Contact Us Exit

**Business Search Activities**

Buy Sell E-Procurement Services **Business Info.** Company Info Wholeseller

GBSET-G Info Web Related Business Glossaries Publications

GBSET-G Info.

Enter the subject

**Categories Found (Click to show details)**

- electronic commerce
- m commerce
- t commerce
- u commerce
- e commerce
- global electronic commerce gec
- chamber of commerce
- electronic data interchange for administrat

**Details Found**

1- any activity that utilizes some form of electronic communication in the inventory, exchange, advertisement, and distribution of, and the payment for, goods and services. all forms of commercial transactions are based upon the transmission of digitized data, including text, sound, and visual images. also global information infrastructure; informatics; technology.

2- the end-to-end digital exchange of all information needed to conduct business. examples include edi transactions, electronic mail, archives, audit trails, and all forms of records, including graphical images.

**Services and Businessman Tools**

GASET-G/Power	GASET-G/Topic	Locations Information	Business Services Information	Translator	Currency Converter
Organizer	News	Chat Messengers	Business Codes Information	Stocks	Calculator-Convertors

**Info types:**

- GBSET-G Info.
- Web Related
- Business glossaries
- Publications.

# Automated Business Info Gatherings System (A.B.I.G.S) - 3

The screenshot displays the GBSET-G web application interface. At the top, there is a navigation menu with options: Main, Online Services, Web Communication, Information, Clear Fields, About Us, Contact Us, and Exit. Below this is a section titled "Business Search Activities" with tabs for Buy, Sell, E-Procurement, Services, Business Info., Company Info, and Wholeseller. The "Business Info." tab is selected, and within it, the "Web Related" radio button is chosen. A search input field contains "e-commerce", with a "Get Info." button to its right. Below the search field, there are links for "Web", "Images", "Video", "News", "Maps", "Gmail", and "more". The search results are displayed in a Google search engine format, showing "Results 1 - 10 of about 300,000,000 for e-commerce [definition] with Safesearch on. (0.31 seconds)". The results include book listings and a Wikipedia entry for "Electronic commerce". At the bottom, there is a "Services and Businessman Tools" section with buttons for GASET-G/Power, GASET-G/Topic, Locations Information, Business Services Information, Translator, Currency, Organizer, News, Chat Messengers, Business Codes Information, Stocks, and Calculator-Convertors.

- Info types:**
- GBSET-G Info.
  - **Web Related**
  - Business glossaries
  - Publications.

# Automated Business Info Gatherings System (A.B.I.G.S) - 4

The screenshot displays the GBSET-G web application interface. At the top, there is a navigation menu with options: Main, Online Services, Web Communication, Information, Clear Fields, About Us, and Contact Us. Below this is a section titled "Business Search Activities" with tabs for Buy, Sell, E-Procurement, Services, Business Info., Company Info, and Wholeseller. The "Business Info." tab is selected, and within it, the "Business Glossaries" radio button is chosen. A search form labeled "Web Business Glossaries" contains a "Subject" field with the text "e-commerce" and "Get Info." and "Reset" buttons. A large orange arrow points to the "e-commerce" text. Below the search form, a scrollable area titled "Web Glossaries Results" contains a list of definitions for e-commerce. A large orange bracket on the left side of the results area encompasses the list. At the bottom of the interface is a "Services and Businessman Tools" section with buttons for: GASET-G/Power, GASET-G/Topic, Locations Information, Business Services Information, Translator, Currency Converter, Organizer, News, Chat Messengers, Business Codes Information, Stocks, and Calculator-Convertors.

- Info types:
- GBSET-G Info.
  - Web Related
  - **Business glossaries**
  - Publications.

# Automated Business Info Gatherings System (A.B.I.G.S) - 5

Main Online Services Web Communication Information Clear Fields About Us Contact Us Exit

### Business Search Activities

Buy Sell E-Procurement Services **Business Info.** Company Info Wholeseller

GBSET-G

GBSET-G Info  Web Related  Business Glossaries  Publications

Search For Publications

Subject :

Title :

Searching For :

Business Thesis  Business Papers

Business Books  Business Multimedia

Services and Businessman Tools

GASET-G/Power	GASET-G/Topic	Locations Information	Business Services Information	Translator	Currency Converter
Organizer	News	Chat Messengers	Business Codes Information	Stocks	Calculator-Convertors

## Info types:

- GBSET-G Info.
- Web Related
- Business glossaries
- **Publications.**

# Automated Business Info Gatherings System (A.B.I.G.S) - 6

Main Online Services Web Communication Information Clear Fields About Us Contact Us Exit

**Business Search Activities**

Buy Sell E-Procurement Services Business Info. **Company Info** Wholeseller

**Company Information**

Enter the name of the company

Company Name	Company Location	Sales	Company Type
AmerisourceBergen Co...	Chesterbrook, PA, Uni...	\$54,577.3	Public
ABC, Inc.	New York, NY, United ...	\$13,207	Subsidiary
ABC Appliance, Inc.	Pontiac, MI, United St...	-	Private
ABC arbitrage	Paris, France	\$25.7	Public
ABC Communications (...)	Kowloon, Hong Kong	\$5.3	Public
ABC Dispensing Techn...	No available data	No available data	No available data
ABC e-Learning Corpor...	Ottawa, Canada	-	Private
ABC Family Worldwide...	Burbank, CA, United S...	-	Business Segment

Company Report Results

Please click any item from the list to view the company financial report

**Financial Info**

Please insert the company symbol  (Please select source)

Check Your Stock Quote

**Services and Businessman Tools**

News Stocks Locations Information Business Services Translator Currency Converter

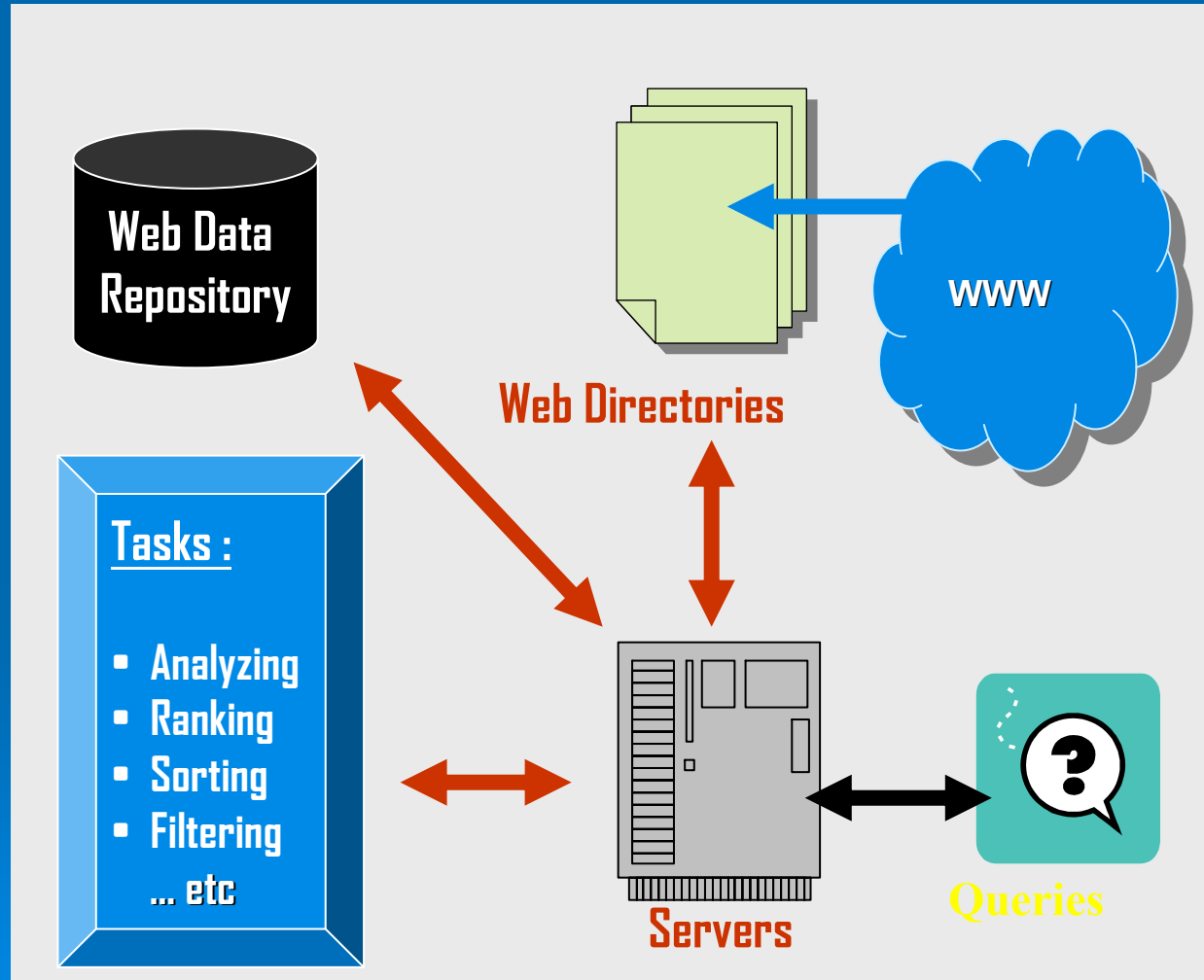
Calendar Address Book Chat Messengers Business Codes Information Other Business Information Calculator-Convertors

**Firms financial info  
Will be used for  
Internal Functions:**

- Online supervision
- Credit check
- Contract conditions Implementation

...etc

## Automated Business Info Gatherings System ( A.B.I.G.S ) - 7



### Important note :

Data received from the (A.B.I.G.S) system will be the corner stone of our project **(Autonomous)** Learning and Analyzing mechanism.

Our next generation system will be able to handle such quantity of info, intelligently enabling it to be employed by its B2B oriented **Auto Decision Making System.**

## Search and Broadcast Technology ( S.B.T ) - 1

Considered by our designers to be ( along with the A.D.F tool ) as the backbone of our project, both technologies, with their compatible features such as **contact establishing, responds analyzing, business tasks conducting and administrative supervision**, are moving toward the **full automation** of the B2B processes (for both commodities and services) through the following fundamental steps:

1. Establish dynamic and inclusive database of companies which deal online in the actual trade / manufacturing business transaction such as buy, sell, service offering .... etc. It will establish the initial preliminary **info verifying procedure** such as confirming initial interest in our services, business category, website data, Prices, Contact Person, Location, desired clients status ... Etc.
2. Verify/ confirm agreed contacting procedure, protocol and parameters such as contact procedure, interactive form type/ functions, security level ... Etc

## Search and Broadcast Technology ( S.B.T ) - 2

3. **Receive, analyze and confirm customer request type such as buy, sell, manufacture, design, consult ...etc, specifications such as qty, product name ... etc. and terms such as shipping, legal, special conditions ... Etc.**
4. **Search system database for matching companies which sell the desired product or offer the required services, confirm offline, if available, products/ services details, prices ...Etc**
5. **Advice users on issues related to their project**
6. **Contact candidates companies with details and conditions using the A.D.F**
7. **Autonomously receive, analyze, confirm, compare and rank corresponding results in accordance with user standard and preferable conditions such as : prices, shipping port, delivery schedule ... Etc.**

# Search and Broadcast Technology ( S.B.T ) - 3

The screenshot shows a web application titled "Business Search Activities" with a navigation menu including "Buy", "Sell", "E-Procurement", "Services", "Business Info.", "Company Info", and "Wholeseller". The main search area is for "computer accessories" with filters for "Specifications: intel", "Type or Model: p4", "Technical Spec.: All", "Range", "Country: All", "Quantity: 1 Pieces", and "Unit Price Range" and "Total Price Range" both set to "00.00 USD". There are two buttons at the bottom: "Search and Display" and "Search and Broadcast".



## S.B.T operational steps :

- User Query
- Suggestions
- S.B.T
- Web interaction.
- A.D.F function



**S.B.T assume full responsibility for finding the exact matching between business trading candidates.**

## G.B.S.E.T Business Oriented Services



**Converters  
/ Calculators**



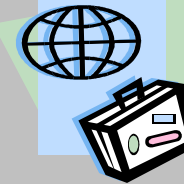
**Online  
Doctor**



**Online  
support**



**Blogs, Chat  
and RSS**



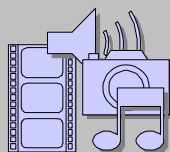
**Travel**



**Elite club**



**Stocks**



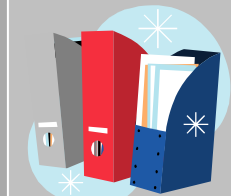
**Multimedia  
resources**



**News**



**Emergency  
Support**



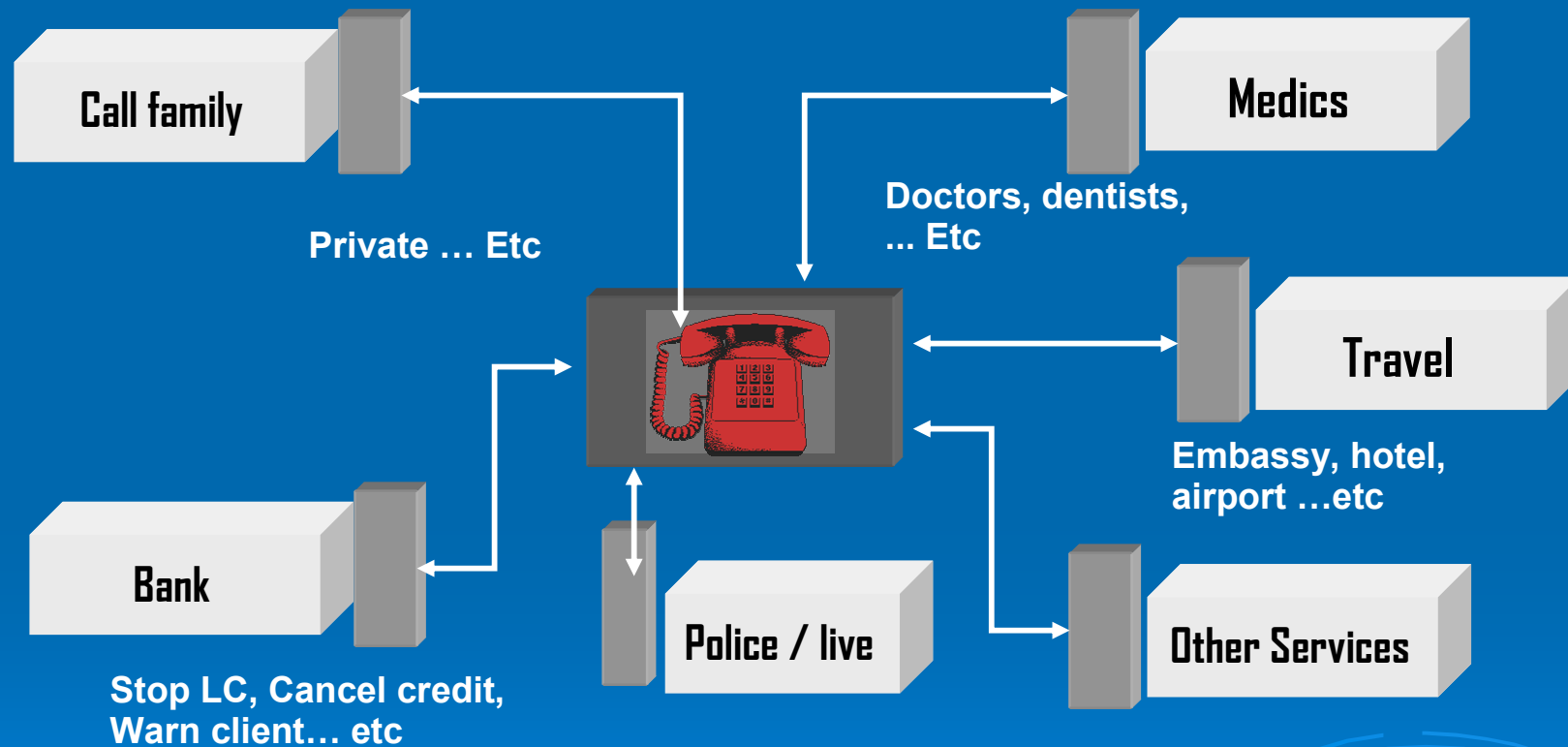
**Business  
Templates**



**Future  
Services**

## Services Example # 1 - Emergencies Support

Elite Club Members (Live – 24/7) Regular Members -Computerized Process



Enabling users to receive guidance and suggestions from experts who utilize their expertise and connections to give the best possible advice and support. ( **bringing the human touch to B2B** ).

## Services Example # 2 - Elite Club

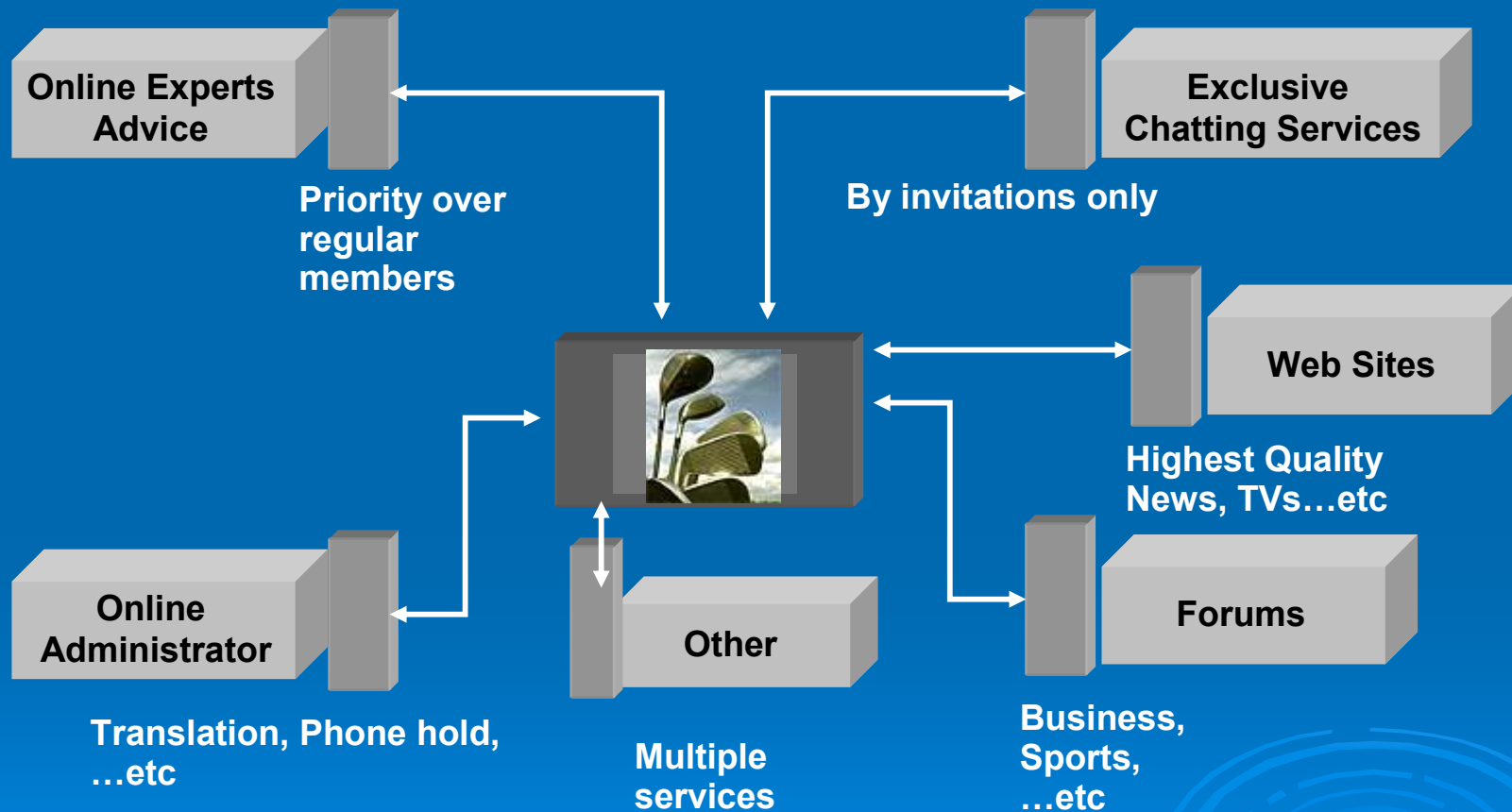
( Fortune 1000 firms executives exclusive Membership – 1 )

- The idea behind the Elite Club ( Online Chatting Services ) is to provide the highly ranked “**firms executives**” with a free \* professional and secure mean of communications, which will attend to their special interests and unique characters. It will also provides an atmosphere in which they can meet their counterpart / associates and arrange for their business deal negotiations.
- The club see that its members receive high quality professional services; a place where they will receive the latest financial news or benefit from carefully scanned, enlighten, educational and financially motivated web sites.
- The club will provide 24 hours a day live and professional site monitoring which will insure that its rigorous professional standards are met accordingly.
- Our project will benefit from the club by giving us an access to the elite community in the international business world. a high class posture

\* Other members will have to pay/ get approved for such service.

## Services Example # 2 - Elite Club

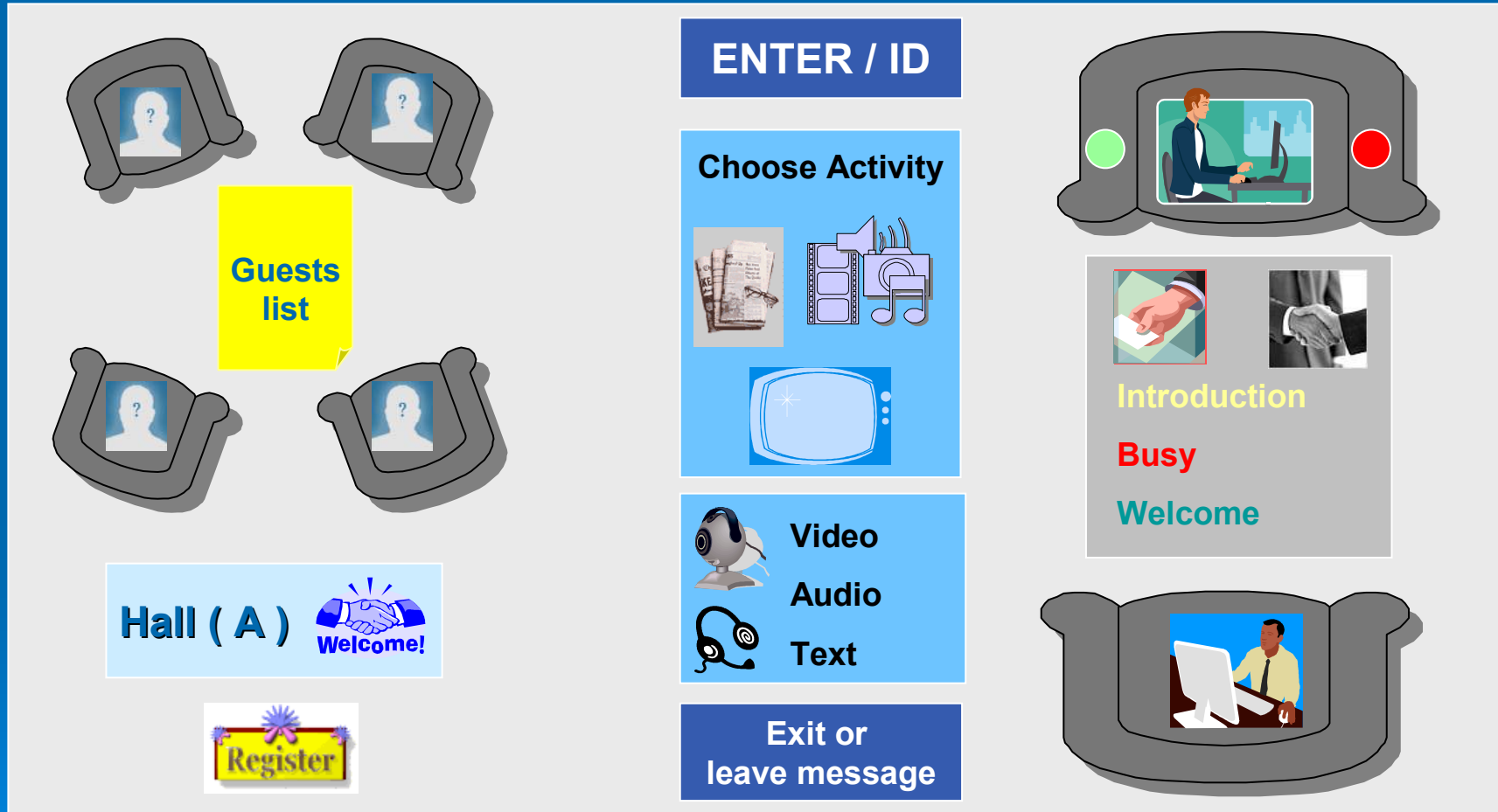
(Fortune 1000 firms executives exclusive Membership - 2)



Elite club members ( live 24/7 ) / Regular members ( computerized process )

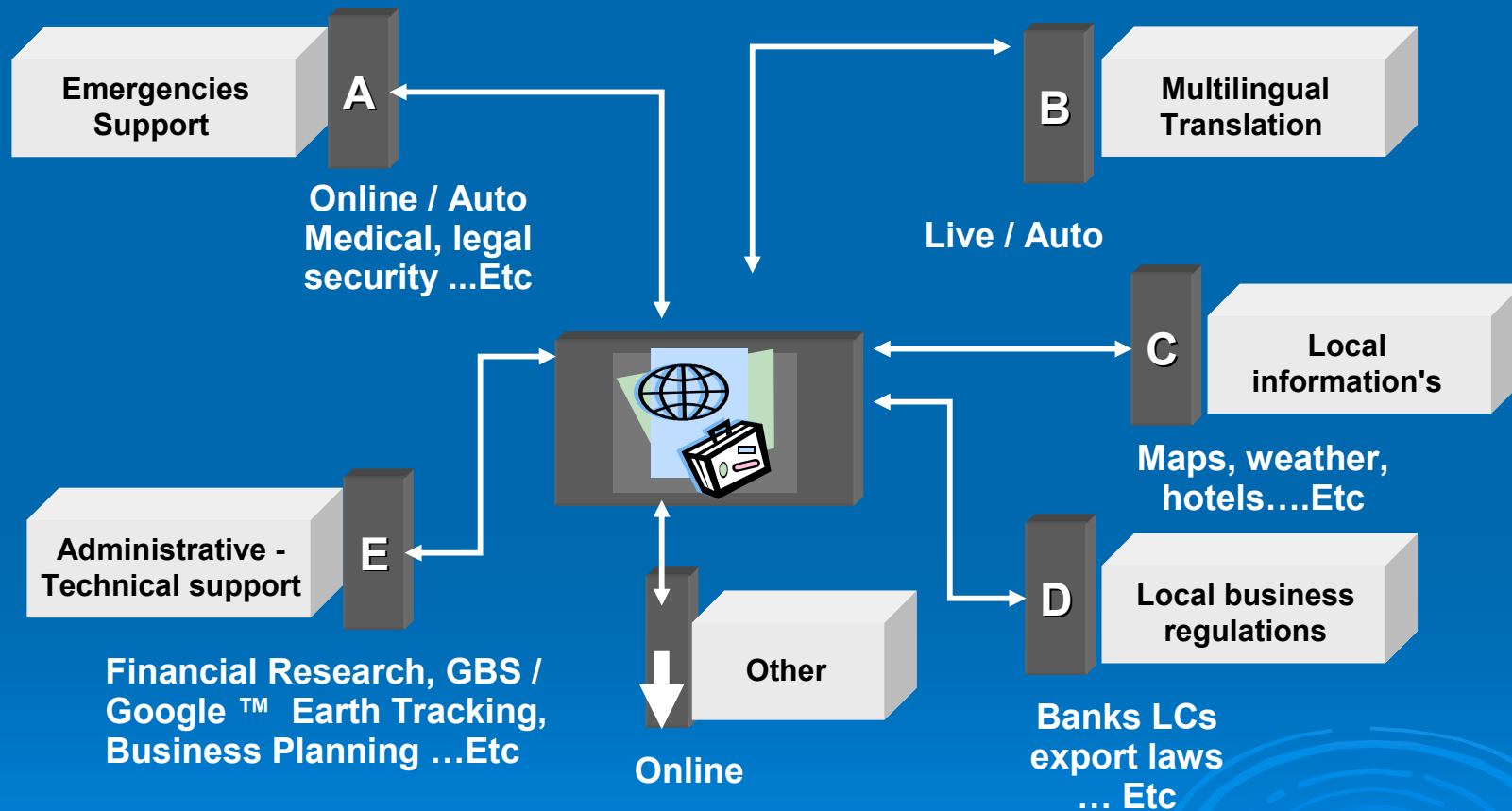
# Services Example # 2 - Elite Club

( Fortune 1000 firms executives exclusive Membership - 3 )



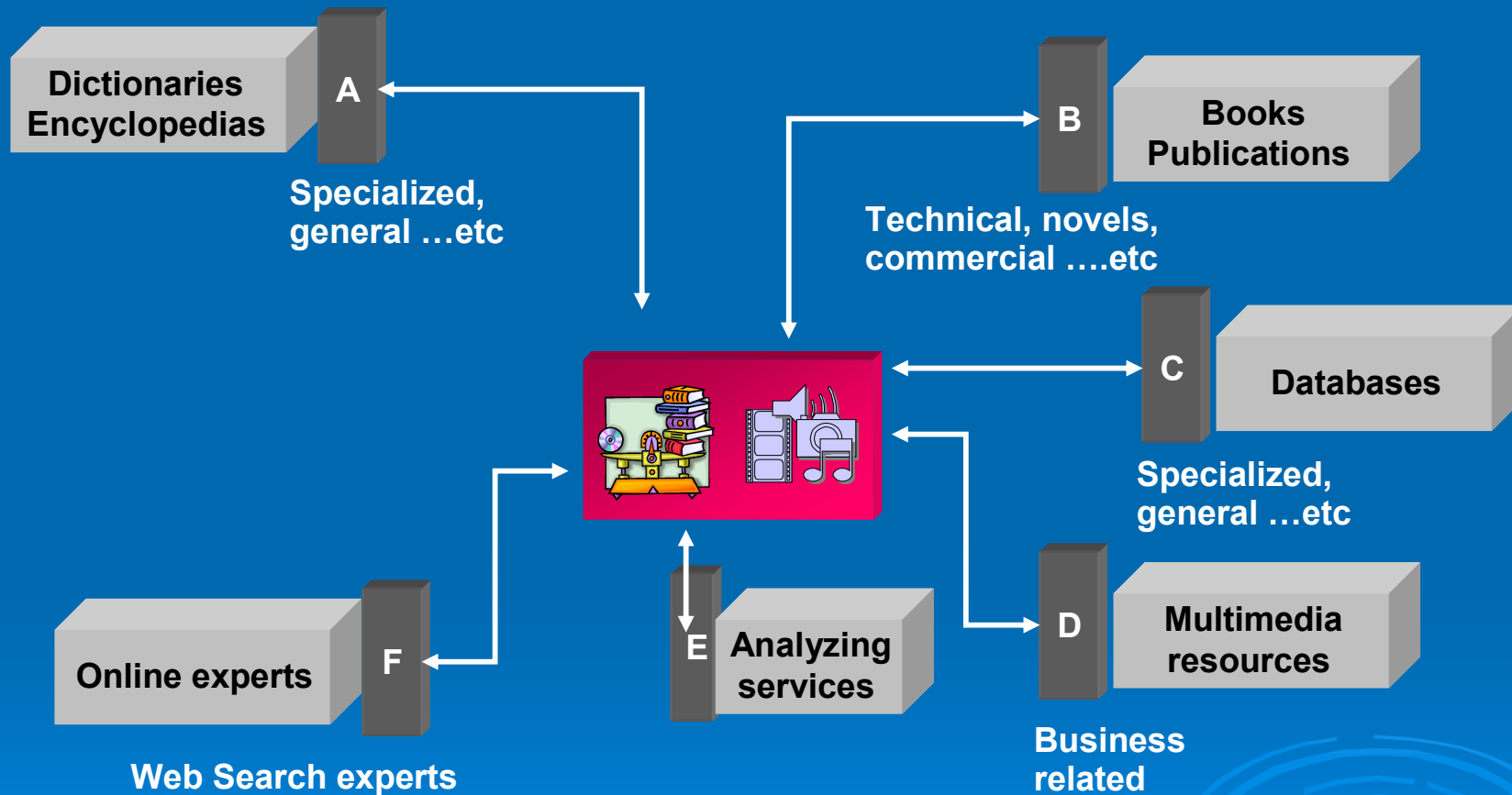
Secure and Exclusive Environment

## Services Example # 3 - Business Traveler Aid Tool



Customized credible and updated Global/ Local Business Information

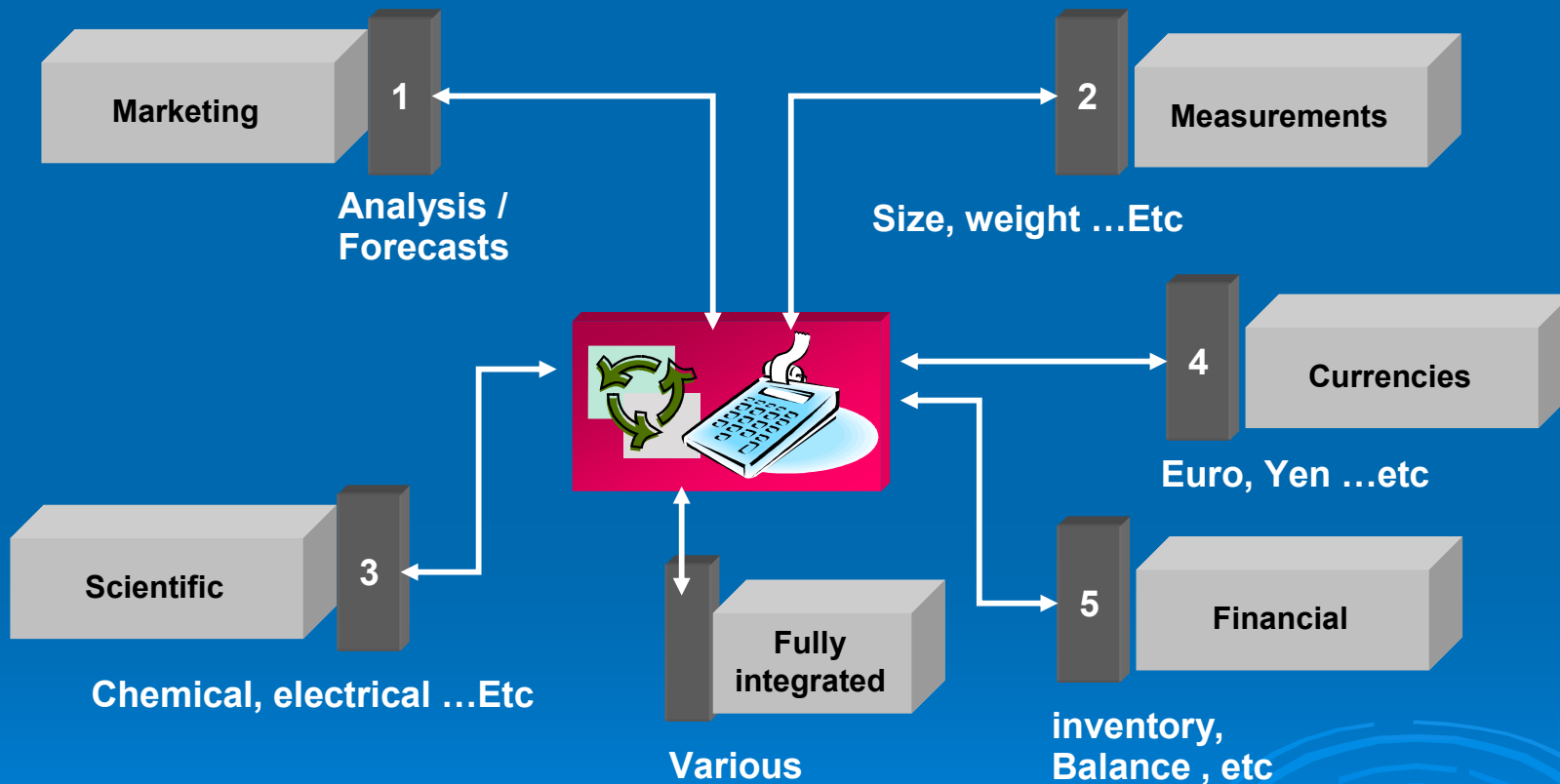
## Services Example # 4 - Business and Tech Resources



Extracted and Customized to the Needs of the Users

# Services Example # 5 :

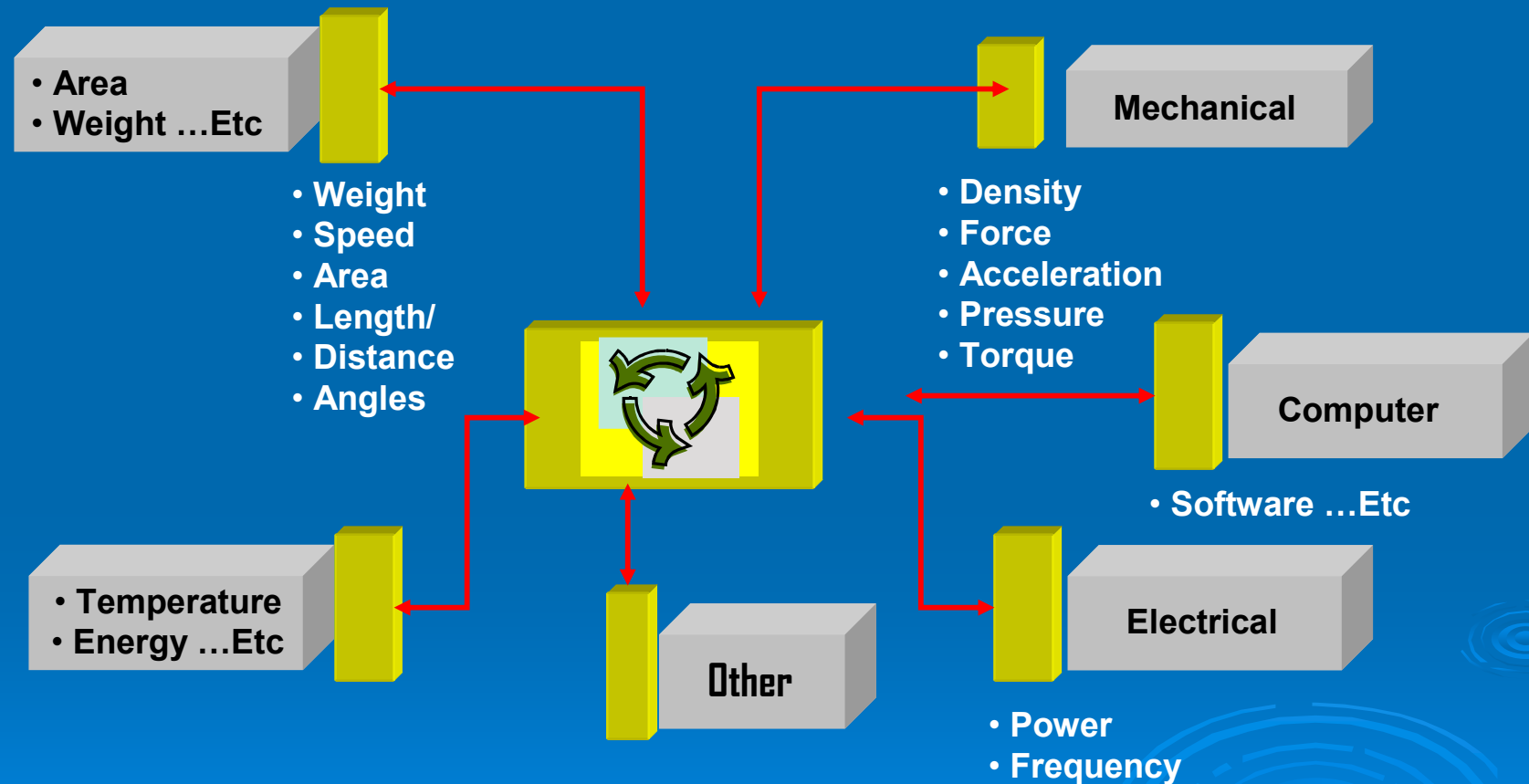
## Automated Converters, Analyzers and Calculators.



With Emphasis on Accuracy, Compatibility and Ease of Use

## Services Example # 6

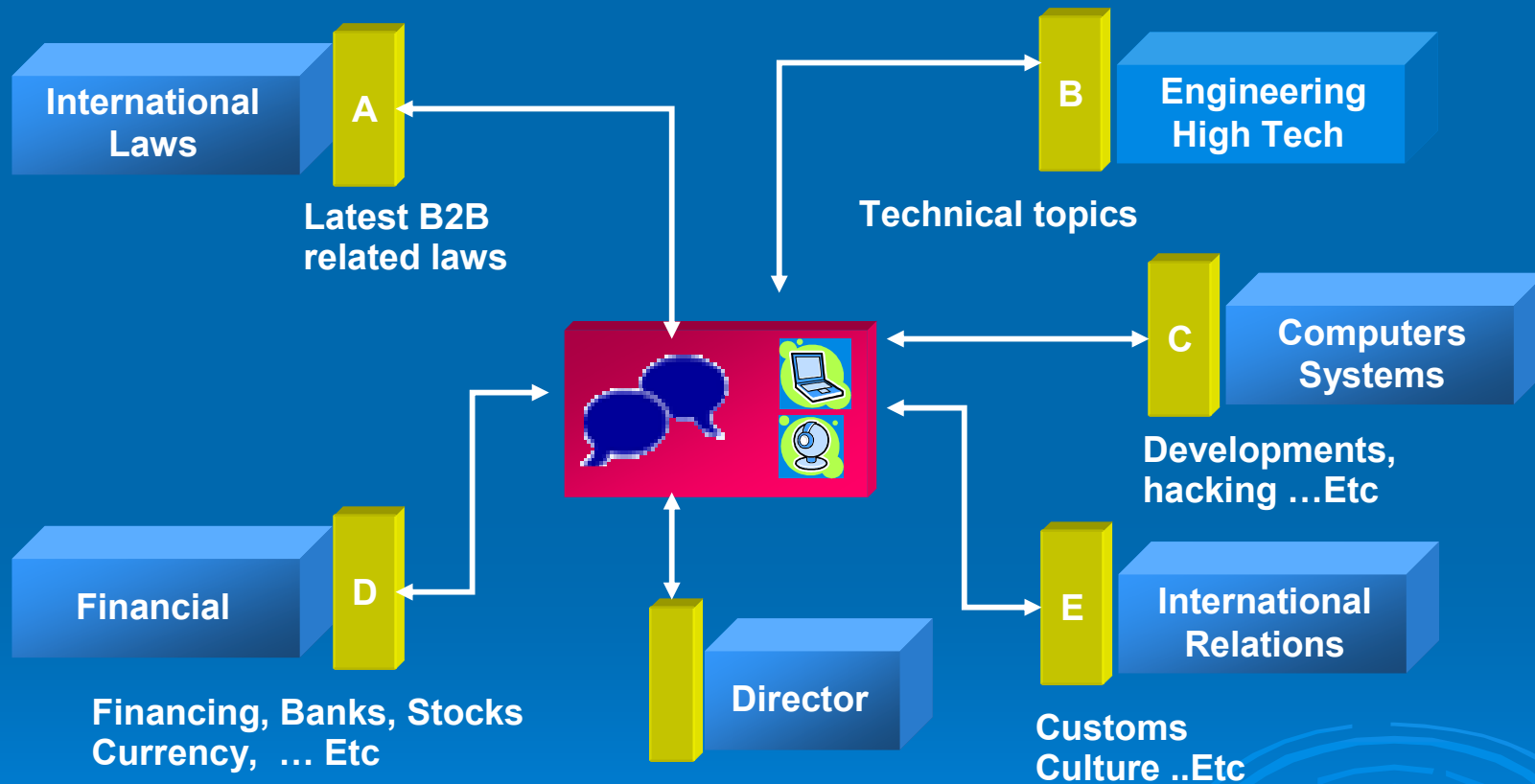
### Automated Converters, Analyzers and Calculators ( Partial List )



ADF Integrated and Customized Converters

# Services Example # 7

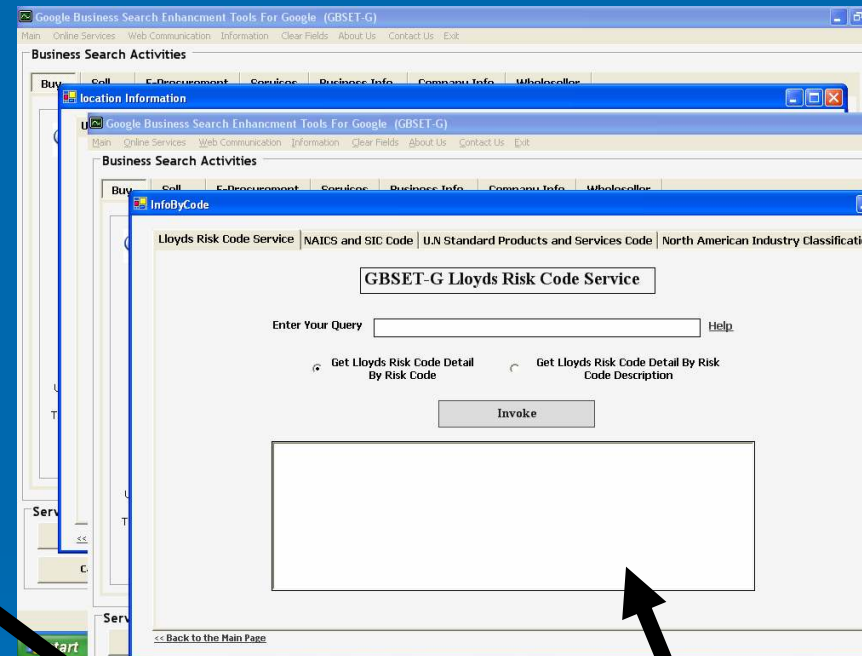
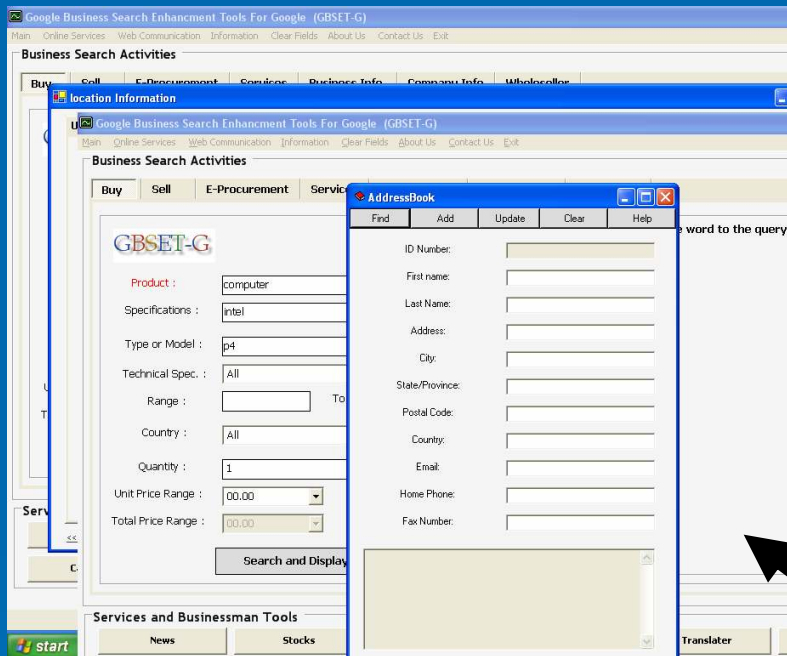
## B2B Conceptually Enhanced and Categorized Forums



Where B2B professionals meet (by membership only)

# Services : Web Screens Samples- 1

## ( Main Menu - Examples of the Services )



# Services : Web Screens Samples- 2 (Converters)

Main Online Services Web Communication Information Clear Fields About Us Contact Us Exit

Business Search Activities

Buy Sell E-Procurement Services Business Info. Company Info Wholeseller

Web Services

Send Financial Converters Translators Weather WhoIs Currency Exit

GBSET-G Converters

Length Force Speed Temperature Pressure Computer Weight Acceleration MetricWeight Power Frequency Volum

Length

Enter the amount 100 From Microinch

To Microns

convert

Result 2.54

<< Back to the Main Page

News Stocks Locations Information Business Services Translator Currency Converter

Calender Address Book Chat Messengers Business Codes Information Other Business Information Calculator-Convertors

Contact Us About Us Suggestions Ratings All Rights Reserved 2006 ©

Results will be Integrated and Analyzed by Multiple Internal Functions.

## Services : Web Screens Samples- 3 ( Location search )

location Information

UK Location | Australian Post Code | USA Zip code Information | IP Services | Country Details | Airport Information Webservice

GBSET-G UK Location Info.

Enter Your Query  [Help](#)

Get UK Location By County  Get UK Location By Post Code  Get UK Location By Town

<< Back to the Main Page

Calendar | Address Book | Chat Messengers | Business Codes Information | Other Business Information | Calculator-Convertors

Contact Us | About Us | Suggestions | Ratings | All Rights Reserved 2006 ©

Results Integrated  
and analyzed by the  
**G.B.S.E.T™** various  
Internal functions.

## G.B.S.E.T™ : The Future ... Towards The Full Automation of B2B Tasks.

- G.B.S.E.T will Autonomously – Dynamically Search for ( Potential ) B2B partners such as brokers, service providers, suppliers, etc. It will then arrange **autonomously** for a business transaction between both parties and send the final results to our system to be processed.
- Such tasks will be accomplished by modifying our Current Technology parameters using the Latest AI techniques designed by our team
- Check us three to five years from now.

*Thank you for your time,*

**We appreciate your queries and comments. For more details and updated Technical Prospects, Financial Docs and Futuristic Potentials, please check our project dedicated website:**

[www.gaset-gbset.com](http://www.gaset-gbset.com)

**or contact, Wiam Gharbeyah at:**

[weam@gaset-gbset.com](mailto:weam@gaset-gbset.com)